

# UAE Banks

## 1Q 25 wrap: Non-funded income offsets weaker NIM

- ◆ Combined 1Q 25 net income increased 8% y/y and 16% q/q, coming 14% above HSBCe
- ◆ Strong non-funded income and lower cost of risk offset NIM compression. We increase combined net income '25e by 2%
- ◆ Revise TPs at ADIB and DIB. Downgrade ADIB, DIB and FAB to Hold from Buy. Stocks trade at 8.8x EPS '26e

**NIM under pressure.** The y-o-y NIM compression accelerated at ADIB, DIB and FAB, and decelerated at ADCB and ENBD compared to 4Q 24 (Exhibit 9). A cumulative 100bp of US Fed rate cuts since September 2024 led to a c6bp y/y reduction in the yield of free funds. Asset yields fell more than the cost of funding across all, except FAB. We expect further sequential NIM compression at ADCB due to rising loan exposure to the public sector. We expect sequentially stable NIM across other UAE banks we cover as funding costs have more room to fall.

**Pre-provision operating profit increased 11% y/y** backed by a better-than-expected non-funded income growth. Combined core fees grew 17% y/y. ADIB and FAB led, with a 30% y/y and 23% y/y increase in fees, respectively. ADCB and ENBD delivered mid-teen growth in fees. DIB lagged. Excluding ENBD, securities and FX gains also performed well. The share of non-funded income in revenues increased the most at ADIB, followed by DIB, ADCB and FAB (Exhibit 17)

**Asset quality trends are positive.** Absolute NPLs fell 10% y/y and were flat sequentially. Stage 2 ratios fell. FAB, DIB and ADCB reported a y/y reduction in the cost of risk (Exhibit 11).

**Key revisions.** We trim net income 2025e by 5% at ADCB and 4% at DIB as we revise NIM lower. ADCB's TP AED14.2 is unchanged as we raise the transition payout ratio to 68% from 63% previously to normalise surplus capital and RoRWA. We have highest positive earnings revisions at ADIB, +14% in 2025e, as we revise up NIM in 2025e-26e. We raise net income 2025e by 6% at FAB and 1% at ENBD on lower cost of risk (Exhibits 2-4). Increase TP at ADIB and cut TP at DIB on the back of earnings revisions. Downgrade ADIB, DIB and FAB to Hold from Buy on valuation grounds. Maintain Buy ratings on ADCB and ENBD.

### 1: Summary of changes to ratings and target prices

| Company | Ticker      | CP<br>(AED) | TP           |       | Rating      |     | Upside/<br>downside | PE (x) |       | P/TNAV (x) |       | Div. yld.<br>2025e (%) | ROTE<br>2026e (%) |
|---------|-------------|-------------|--------------|-------|-------------|-----|---------------------|--------|-------|------------|-------|------------------------|-------------------|
|         |             |             | New          | Old   | New         | Old |                     | 2025e  | 2026e | 2025e      | 2026e |                        |                   |
| ADCB    | ADCB UH     | 11.58       | 14.20        | 14.20 | Buy         | Buy | 22.6%               | 9.9    | 9.0   | 1.3        | 1.2   | 4.9%                   | 14.1%             |
| ADIB    | ADIB UH     | 18.46       | <b>19.80</b> | 18.40 | <b>Hold</b> | Buy | 7.3%                | 12.1   | 11.4  | 2.7        | 2.5   | 4.6%                   | 22.6%             |
| DIB     | DIB UH      | 7.63        | <b>8.50</b>  | 8.70  | <b>Hold</b> | Buy | 11.4%               | 8.9    | 9.2   | 1.3        | 1.2   | 6.0%                   | 13.6%             |
| ENBD    | EMIRATES UH | 20.55       | 27.00        | 27.00 | Buy         | Buy | 31.4%               | 6.1    | 5.8   | 1.0        | 0.9   | 4.6%                   | 16.5%             |
| FAB     | FAB UH      | 15.10       | 16.10        | 16.10 | <b>Hold</b> | Buy | 6.6%                | 9.8    | 9.7   | 1.5        | 1.4   | 5.2%                   | 14.9%             |

Source: Bloomberg, HSBC Research estimates, pricing as at close on 1 May 2025

## Equities Commercial Banks

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## 2: NIM revisions

| (AEDm)         | New          |              |              | Change new vs old |              |              | y/y growth    |               |               |
|----------------|--------------|--------------|--------------|-------------------|--------------|--------------|---------------|---------------|---------------|
|                | 2025e        | 2026e        | 2027e        | 2025e             | 2026e        | 2027e        | 2025e         | 2026e         | 2027e         |
| ADCB           | 2.09%        | 2.01%        | 1.98%        | -11bps            | -12bps       | -10bps       | -26bps        | -9bps         | -2bps         |
| ADIB           | 4.26%        | 3.93%        | 3.69%        | 17bps             | 3bps         | -13bps       | -6bps         | -32bps        | -24bps        |
| DIB            | 2.62%        | 2.47%        | 2.40%        | -8bps             | -10bps       | -12bps       | -25bps        | -15bps        | -7bps         |
| ENBD           | 4.03%        | 3.80%        | 3.59%        | 3bps              | 0bps         | -6bps        | -9bps         | -23bps        | -21bps        |
| FAB            | 1.84%        | 1.77%        | 1.76%        | 0bps              | 0bps         | 0bps         | -1bps         | -7bps         | -1bps         |
| <b>Average</b> | <b>2.97%</b> | <b>2.79%</b> | <b>2.68%</b> | <b>0bps</b>       | <b>-4bps</b> | <b>-8bps</b> | <b>-13bps</b> | <b>-17bps</b> | <b>-11bps</b> |

Source: HSBC Research estimates

## 3: Cost of risk revisions

|                | New          |              |              | Change new vs old (ppt) |              |              | y/y growth (ppt) |             |              |
|----------------|--------------|--------------|--------------|-------------------------|--------------|--------------|------------------|-------------|--------------|
|                | 2025e        | 2026e        | 2027e        | 2025e                   | 2026e        | 2027e        | 2025e            | 2026e       | 2027e        |
| ADCB           | 0.76%        | 0.73%        | 0.71%        | -4bps                   | -4bps        | -12bps       | -9bps            | -3bps       | -1bps        |
| ADIB           | 0.55%        | 0.65%        | 0.85%        | 0bps                    | 0bps         | 0bps         | -2bps            | 10bps       | 20bps        |
| DIB            | 0.30%        | 0.40%        | 0.60%        | 0bps                    | -10bps       | -10bps       | 11bps            | 10bps       | 20bps        |
| ENBD           | 0.40%        | 0.60%        | 0.70%        | -10bps                  | 0bps         | 0bps         | 38bps            | 20bps       | 10bps        |
| FAB            | 0.60%        | 0.70%        | 0.70%        | -10bps                  | 0bps         | 0bps         | -14bps           | 10bps       | 0bps         |
| <b>Average</b> | <b>0.52%</b> | <b>0.62%</b> | <b>0.71%</b> | <b>-5bps</b>            | <b>-3bps</b> | <b>-4bps</b> | <b>5bps</b>      | <b>9bps</b> | <b>10bps</b> |

Source: HSBC Research estimates

## 4: Net income revisions

| (AEDm)       | New           |               |               | Change new vs old (ppt) |          |            | y/y growth (ppt) |          |          |
|--------------|---------------|---------------|---------------|-------------------------|----------|------------|------------------|----------|----------|
|              | 2025e         | 2026e         | 2027e         | 2025e                   | 2026e    | 2027e      | 2025e            | 2026e    | 2027e    |
| ADCB         | 8,595         | 9,451         | 10,293        | (5)                     | (5)      | (0)        | (2)              | 10       | 9        |
| ADIB         | 5,551         | 5,887         | 6,008         | 14                      | 11       | 3          | 4                | 6        | 2        |
| DIB          | 6,215         | 5,965         | 5,790         | (4)                     | 0        | (1)        | 6                | (4)      | (3)      |
| ENBD         | 21,345        | 22,383        | 24,239        | 1                       | (1)      | (3)        | (5)              | 5        | 8        |
| FAB          | 16,953        | 17,149        | 17,727        | 6                       | 1        | 1          | (3)              | 1        | 3        |
| <b>Total</b> | <b>58,660</b> | <b>60,836</b> | <b>64,057</b> | <b>2</b>                | <b>0</b> | <b>(1)</b> | <b>(2)</b>       | <b>4</b> | <b>5</b> |

Source: HSBC Research estimates

## 5: Loan growth revisions

| (AEDbn)      | New          |              |              | Change new vs old (ppt) |          |          | y/y growth (ppt) |          |          |
|--------------|--------------|--------------|--------------|-------------------------|----------|----------|------------------|----------|----------|
|              | 2025e        | 2026e        | 2027e        | 2025e                   | 2026e    | 2027e    | 2025e            | 2026e    | 2027e    |
| ADCB         | 400          | 444          | 487          | 0                       | 0        | 0        | 14               | 11       | 10       |
| ADIB         | 164          | 184          | 202          | 2                       | 3        | 5        | 15               | 12       | 9        |
| DIB          | 249          | 274          | 294          | 4                       | 4        | 5        | 17               | 10       | 7        |
| ENBD         | 552          | 600          | 637          | 0                       | 0        | 0        | 10               | 9        | 6        |
| FAB          | 577          | 624          | 669          | -                       | -        | -        | 9                | 8        | 7        |
| <b>Total</b> | <b>1,943</b> | <b>2,126</b> | <b>2,289</b> | <b>1</b>                | <b>1</b> | <b>1</b> | <b>12</b>        | <b>9</b> | <b>8</b> |

Source: HSBC Research estimates

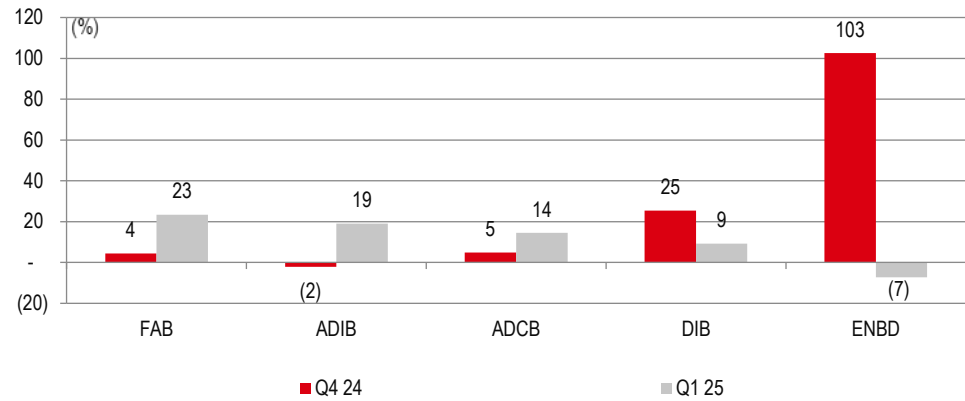
## 6: Deposit growth revisions

| (AEDbn)      | New          |              |              | Change new vs old (ppt) |          |          | y/y growth (ppt) |          |          |
|--------------|--------------|--------------|--------------|-------------------------|----------|----------|------------------|----------|----------|
|              | 2025e        | 2026e        | 2027e        | 2025e                   | 2026e    | 2027e    | 2025e            | 2026e    | 2027e    |
| ADCB         | 472          | 523          | 576          | -                       | -        | -        | 12               | 11       | 10       |
| ADIB         | 217          | 243          | 268          | 6                       | 8        | 8        | 19               | 12       | 10       |
| DIB          | 291          | 323          | 345          | 5                       | 5        | 5        | 17               | 11       | 7        |
| ENBD         | 740          | 807          | 855          | -                       | -        | -        | 11               | 9        | 6        |
| FAB          | 829          | 879          | 932          | -                       | -        | -        | 6                | 6        | 6        |
| <b>Total</b> | <b>2,549</b> | <b>2,776</b> | <b>2,976</b> | <b>1</b>                | <b>1</b> | <b>1</b> | <b>11</b>        | <b>9</b> | <b>7</b> |

Source: HSBC Research estimates

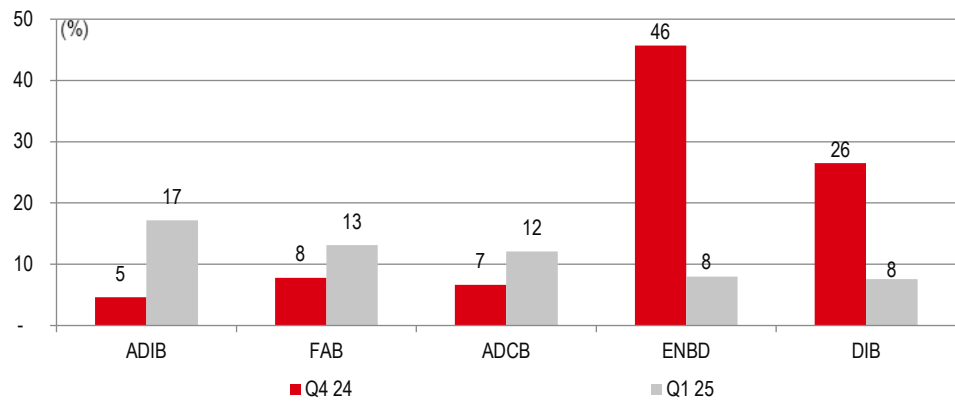
## Latest quarterly trends

### 7: EPS growth (y-o-y)



Source: Company data, HSBC

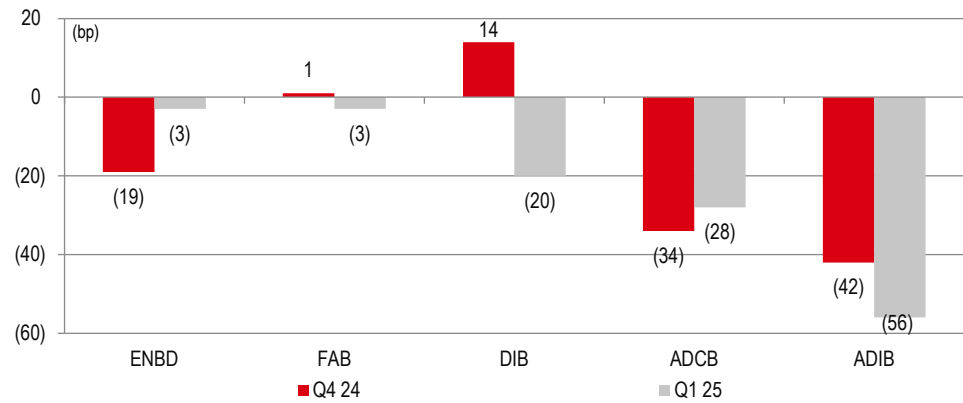
### 8: Pre-provision operating profit (y-o-y)



Source: Company data, HSBC

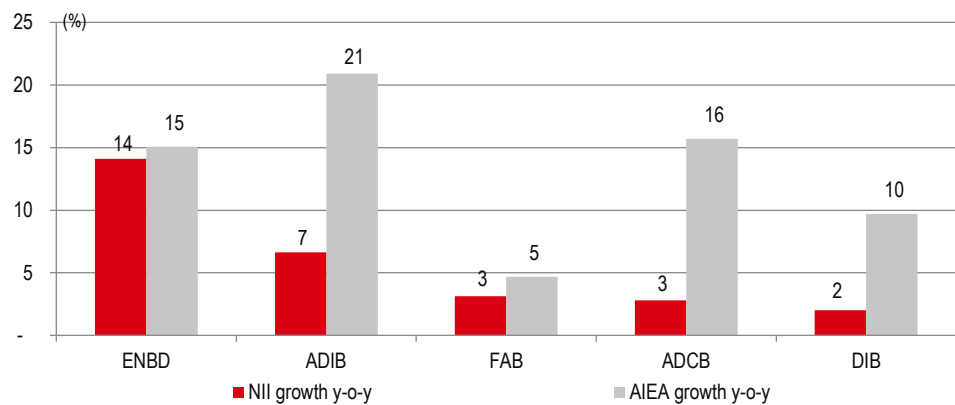
## NIM trend

**9: Change in NIM (y-o-y)**



Source: Company data, HSBC

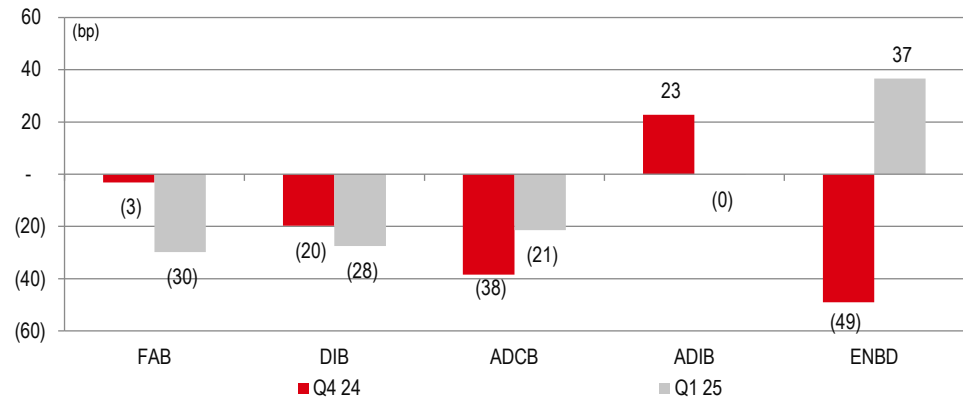
**10: Net interest income and average interest earning assets growth during 1Q 25**



Source: Company data, HSBC

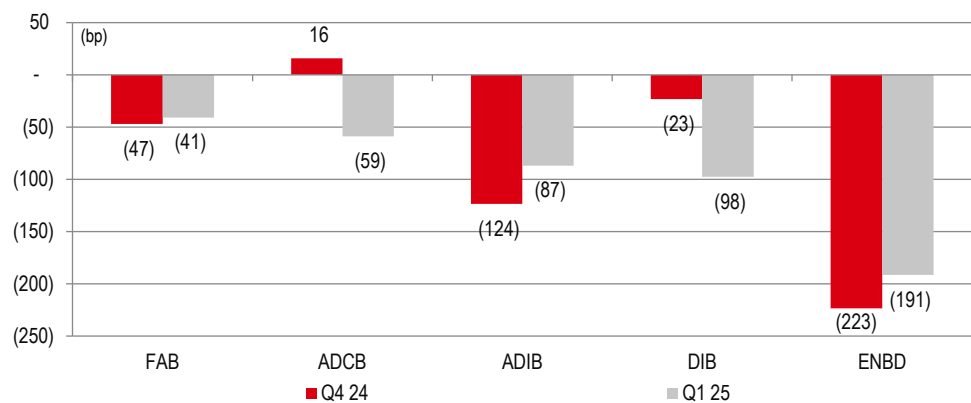
## Asset quality metrics

### 11: Cost of risk (y-o-y)



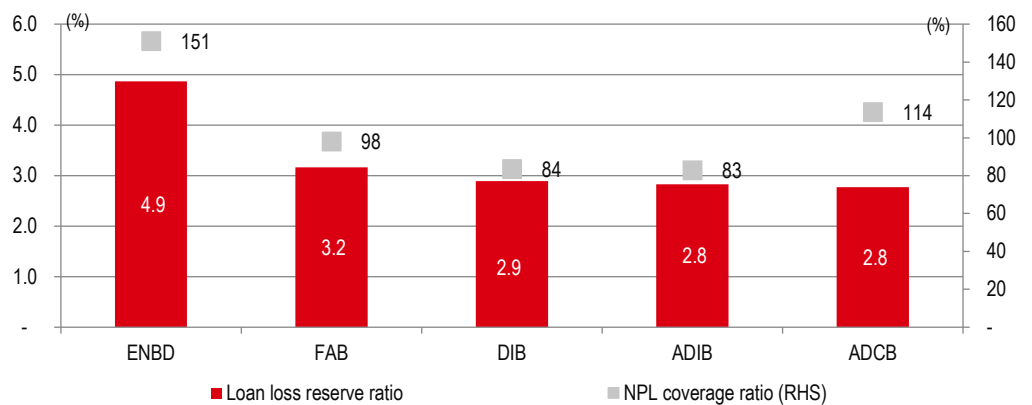
Source: Company data, HSBC

### 12: Loan loss reserve ratio (y-o-y)

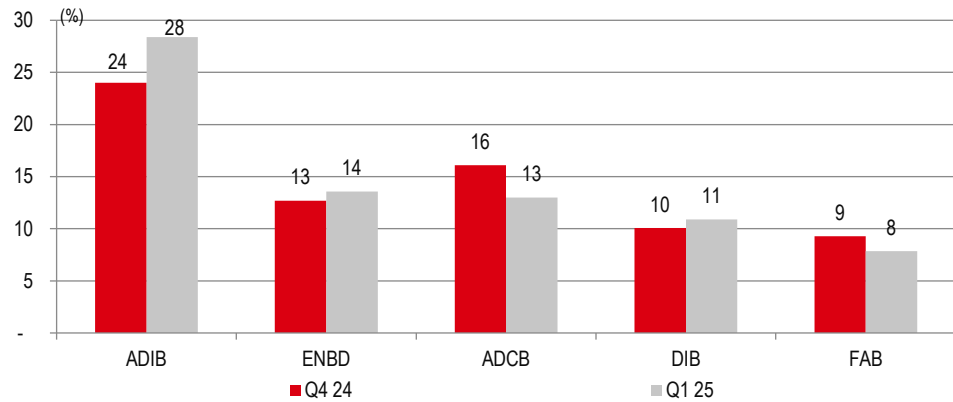


Source: Company data, HSBC

### 13: Loan loss reserve and NPL coverage ratios by all stage of loan loss reserves (1Q 25)



Source: Company data, HSBC

**14: Loan growth (y-o-y)**


Source: Company data, HSBC

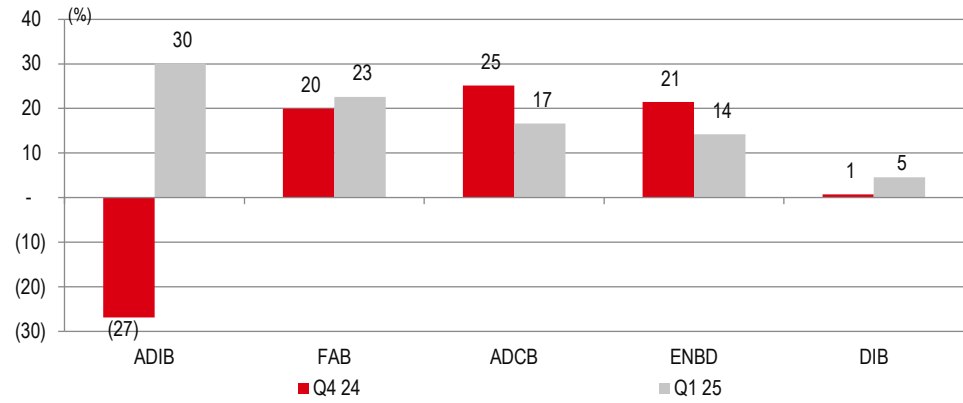
**15: UAE banks loan growth breakdown**

|                       | ADCB           |                | ADIB           |                | DIB            |                | ENBD           |                | FAB            |                |
|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                       | 4Q24           | 1Q25           | 4Q24           | 1Q25           | 4Q24           | 1Q25           | 4Q24           | 1Q25           | 4Q24           | 1Q25           |
| <b>Balance (AEDm)</b> |                |                |                |                |                |                |                |                |                |                |
| <b>Total loans</b>    | <b>360,472</b> | <b>369,745</b> | <b>147,119</b> | <b>154,503</b> | <b>306,196</b> | <b>318,580</b> | <b>529,179</b> | <b>547,547</b> | <b>550,513</b> | <b>570,500</b> |
| Public sector         | 98,939         | 98,081         | 29,961         | 30,311         | 112,450        | 116,700        | 66,505         | 60,140         | 72,830         | 75,206         |
| Private corporate     | 184,977        | 195,850        | 33,565         | 35,404         | 129,097        | 133,880        | 301,479        | 319,386        | 393,275        | 408,576        |
| Retail                | 76,557         | 75,814         | 83,594         | 88,788         | 64,648         | 68,000         | 161,195        | 168,021        | 84,408         | 86,718         |
| <b>Growth q-o-q</b>   |                |                |                |                |                |                |                |                |                |                |
| <b>Total loans</b>    | <b>1.9%</b>    | <b>2.6%</b>    | <b>5.4%</b>    | <b>5.0%</b>    | <b>2.5%</b>    | <b>4.0%</b>    | <b>0.8%</b>    | <b>3.5%</b>    | <b>0.0%</b>    | <b>3.6%</b>    |
| Public sector         | 5.5%           | -0.9%          | 11.1%          | 1.2%           | 9.9%           | 3.8%           | -4.5%          | -9.6%          | 3.5%           | 3.3%           |
| Private corporate     | 0.2%           | 5.9%           | 2.0%           | 5.5%           | -4.6%          | 3.7%           | 0.3%           | 5.9%           | -0.7%          | 3.9%           |
| Retail                | 1.6%           | -1.0%          | 4.8%           | 6.2%           | 6.0%           | 5.2%           | 4.4%           | 4.2%           | 0.8%           | 2.7%           |
| <b>Loan mix</b>       |                |                |                |                |                |                |                |                |                |                |
| <b>Total loans</b>    | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  | <b>100.0%</b>  |
| Public sector         | 27.4%          | 26.5%          | 20.4%          | 19.6%          | 36.7%          | 36.6%          | 12.6%          | 11.0%          | 13.2%          | 13.2%          |
| Private corporate     | 51.3%          | 53.0%          | 22.8%          | 22.9%          | 42.2%          | 42.0%          | 57.0%          | 58.3%          | 71.4%          | 71.6%          |
| Retail                | 21.2%          | 20.5%          | 56.8%          | 57.5%          | 21.1%          | 21.3%          | 30.5%          | 30.7%          | 15.3%          | 15.2%          |

Source: Company data, HSBC

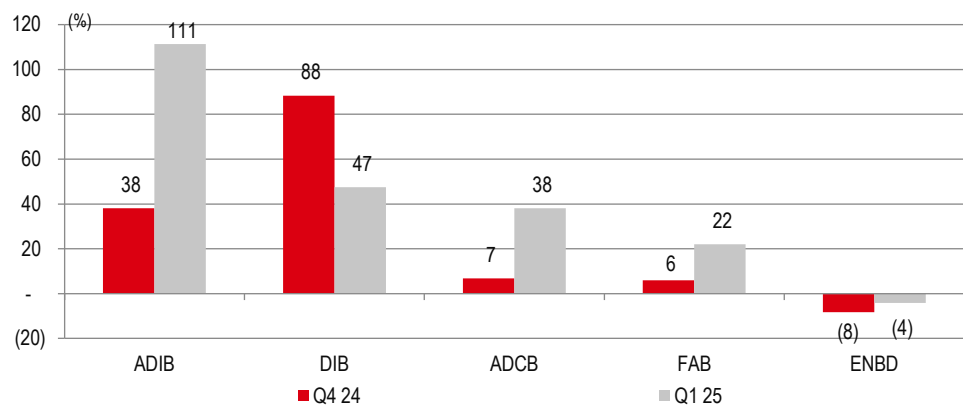
## Non-funded income growth

**16: Core fee income (y-o-y)**



Source: Company data, HSBC.

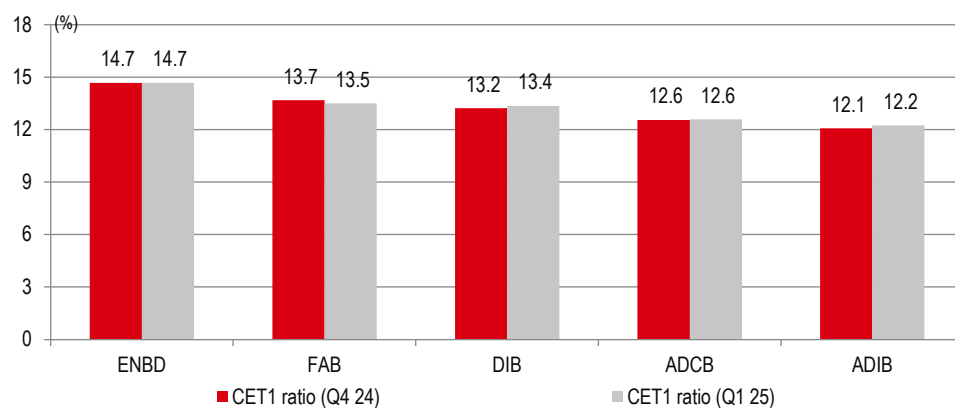
**17: Other non-interest income (y-o-y)**



Source: Company data, HSBC.

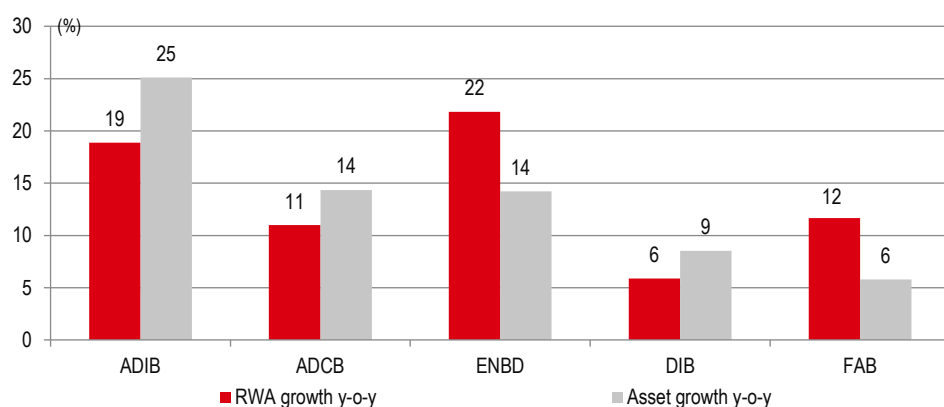
## Capital ratios

**18: CET1 ratios**



Source: Company data, HSBC

**19: Risk density: RWA vs asset growth (1Q 25)**



Source: Company data, HSBC



**20: UAE banks aggregate 1Q 25 summary**

| (AEDm)                     | 1Q24a         | 4Q24a         | 1Q25a         | Chg y-o-y   | Chg q-o-q   | 1Q25e         | Act vs est |
|----------------------------|---------------|---------------|---------------|-------------|-------------|---------------|------------|
| <b>Income statement</b>    |               |               |               |             |             |               |            |
| Net interest income        | 19,690        | 21,542        | 21,154        | 7%          | -2%         | 21,440        | -1%        |
| Non-interest income        | 8,906         | 9,040         | 10,477        | 18%         | 16%         | 8,259         | 27%        |
| <b>Total income</b>        | <b>28,596</b> | <b>30,582</b> | <b>31,631</b> | <b>11%</b>  | <b>3%</b>   | <b>29,699</b> | <b>7%</b>  |
| Operating expenses         | (8,017)       | (9,325)       | (8,818)       | 10%         | -5%         | (8,140)       | 8%         |
| <b>Core income</b>         | <b>20,578</b> | <b>21,257</b> | <b>22,813</b> | <b>11%</b>  | <b>7%</b>   | <b>21,559</b> | <b>6%</b>  |
| Bad asset charges          | (1,310)       | (3,700)       | (1,208)       | -8%         | -67%        | (2,590)       | -53%       |
| <b>Net income</b>          | <b>15,941</b> | <b>14,766</b> | <b>17,141</b> | <b>8%</b>   | <b>16%</b>  | <b>15,078</b> | <b>14%</b> |
| <b>Balance sheet</b>       |               |               |               |             |             |               |            |
| Total assets               | 3,253,662     | 3,433,240     | 3,615,651     | 11%         | 5%          | 3,482,124     | 4%         |
| Loans                      | 1,603,003     | 1,736,200     | 1,801,349     | 12%         | 4%          | 1,779,997     | 1%         |
| Investments                | 670,452       | 715,751       | 755,999       | 13%         | 6%          | 729,930       | 4%         |
| Deposits                   | 2,193,373     | 2,301,437     | 2,442,909     | 11%         | 6%          | 2,352,590     | 4%         |
| Equity                     | 321,117       | 366,333       | 358,714       | 12%         | -2%         | 380,536       | -6%        |
| <b>Ratios</b>              |               |               |               |             |             |               |            |
| <b>Net interest margin</b> | <b>3.16%</b>  | <b>3.13%</b>  | <b>2.94%</b>  | <b>(22)</b> | <b>(18)</b> | <b>3.01%</b>  | <b>(7)</b> |
| Revenue/assets             | 3.86%         | 3.88%         | 3.76%         | (10)        | (12)        | 3.59%         | 17         |
| Cost/Income                | 28.8%         | 29.3%         | 28.1%         | -1%         | -1%         | 28.0%         | 0%         |
| Core income/assets         | 2.74%         | 2.72%         | 2.69%         | (5)         | (3)         | 2.58%         | 11         |
| Cost of Risk               | 0.39%         | 0.71%         | 0.31%         | (8)         | (40)        | 0.55%         | (24)       |
| ROA                        | 2.00%         | 1.76%         | 2.01%         | 1           | 26          | 1.79%         | 23         |
| Leverage                   | 10.1          | 9.4           | 10.1          | (0.1)       | 0.7         | 10.1          | 0.0        |
| <b>ROTE</b>                | <b>20.4%</b>  | <b>17.1%</b>  | <b>20.9%</b>  | <b>51</b>   | <b>387</b>  | <b>17.47%</b> | <b>345</b> |
| Loan/Deposit               | 76%           | 78%           | 76%           | 0%          | -2%         | 78%           | -2%        |
| Loan/Asset                 | 49%           | 51%           | 50%           | 1%          | -1%         | 55%           | -5%        |

Source: Company data, HSBC Research

## 21: UAE banks 1Q25 results: quarterly trends

|                                  | ADCB           |                |                | ADIB           |                |                | DIB            |                |                | ENBD           |                |                  | FAB              |                  |                  |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|
|                                  | Q1 24          | Q4 24          | Q1 25          | Q1 24          | Q4 24          | Q1 25          | Q1 24          | Q4 24          | Q1 25          | Q1 24          | Q4 24          | Q1 25            | Q1 24            | Q4 24            | Q1 25            |
| <b>P&amp;L summary (AEDm, %)</b> |                |                |                |                |                |                |                |                |                |                |                |                  |                  |                  |                  |
| Net interest income              | 3,301          | 3,505          | 3,394          | 1,977          | 1,989          | 2,107          | 2,148          | 2,522          | 2,192          | 7,410          | 8,567          | 8,455            | 4,854            | 4,959            | 5,006            |
| Core fee income                  | 703            | 722            | 820            | 418            | 422            | 544            | 483            | 506            | 505            | 1,653          | 1,648          | 1,888            | 981              | 889              | 1,203            |
| Other non-interest income        | 582            | 1,243          | 804            | 93             | 195            | 196            | 258            | 517            | 380            | 1,599          | 1,043          | 1,532            | 2,136            | 1,854            | 2,605            |
| <b>Operating income</b>          | <b>4,586</b>   | <b>5,471</b>   | <b>5,018</b>   | <b>2,487</b>   | <b>2,607</b>   | <b>2,847</b>   | <b>2,889</b>   | <b>3,545</b>   | <b>3,077</b>   | <b>10,662</b>  | <b>11,258</b>  | <b>11,875</b>    | <b>7,971</b>     | <b>7,702</b>     | <b>8,814</b>     |
| y-o-y % chg.                     | 17.2%          | 6.2%           | 9.4%           | 23.3%          | 0.9%           | 14.5%          | 6.5%           | 17.6%          | 6.5%           | 1.9%           | 9.2%           | 11.4%            | 18.4%            | 6.7%             | 10.6%            |
| Operating expense                | (1,417)        | (1,565)        | (1,465)        | (765)          | (821)          | (830)          | (849)          | (871)          | (883)          | (3,070)        | (4,099)        | (3,676)          | (1,916)          | (1,970)          | (1,965)          |
| <b>PPOP</b>                      | <b>3,169</b>   | <b>3,906</b>   | <b>3,553</b>   | <b>1,722</b>   | <b>1,786</b>   | <b>2,017</b>   | <b>2,040</b>   | <b>2,674</b>   | <b>2,194</b>   | <b>7,592</b>   | <b>7,159</b>   | <b>8,199</b>     | <b>6,055</b>     | <b>5,732</b>     | <b>6,849</b>     |
| y-o-y % chg.                     | 18.2%          | 6.6%           | 12.1%          | 33.3%          | 4.6%           | 17.2%          | 3.5%           | 26.5%          | 7.6%           | -2.9%          | 45.7%          | 8.0%             | 20.1%            | 7.8%             | 13.1%            |
| Bad asset charges                | (741)          | (1,020)        | (646)          | (112)          | (258)          | (139)          | (299)          | 123            | (163)          | 866            | (1,450)        | 465              | (1,025)          | (1,094)          | (724)            |
| <b>Pre-tax income</b>            | <b>2,429</b>   | <b>2,886</b>   | <b>2,907</b>   | <b>1,643</b>   | <b>1,645</b>   | <b>1,936</b>   | <b>1,850</b>   | <b>3,003</b>   | <b>2,108</b>   | <b>8,458</b>   | <b>5,709</b>   | <b>8,664</b>     | <b>5,031</b>     | <b>4,637</b>     | <b>6,125</b>     |
| y-o-y % chg.                     | 25.6%          | 15.4%          | 19.7%          | 41.1%          | 7.2%           | 17.9%          | 22.0%          | 34.6%          | 13.9%          | 15.1%          | 92.4%          | 2.4%             | 18.5%            | 7.4%             | 21.8%            |
| Tax                              | (292)          | (311)          | (461)          | (192)          | (178)          | (226)          | (186)          | (287)          | (311)          | (861)          | (988)          | (1,546)          | (870)            | (437)            | (990)            |
| <b>Net income*</b>               | <b>2,138</b>   | <b>2,571</b>   | <b>2,447</b>   | <b>1,357</b>   | <b>1,389</b>   | <b>1,616</b>   | <b>1,593</b>   | <b>2,634</b>   | <b>1,740</b>   | <b>6,702</b>   | <b>3,983</b>   | <b>6,214</b>     | <b>4,151</b>     | <b>4,189</b>     | <b>5,125</b>     |
| y-o-y % chg.                     | 13.8%          | 4.8%           | 14.5%          | 28.2%          | -2.1%          | 19.1%          | 7.8%           | 25.4%          | 9.2%           | 11.5%          | 102.6%         | -7.3%            | 5.7%             | 4.5%             | 23.5%            |
| <b>Balance sheet (AEDm, %)</b>   |                |                |                |                |                |                |                |                |                |                |                |                  |                  |                  |                  |
| <b>Total assets</b>              | <b>594,405</b> | <b>652,814</b> | <b>679,716</b> | <b>194,647</b> | <b>225,910</b> | <b>243,528</b> | <b>327,314</b> | <b>344,687</b> | <b>355,269</b> | <b>902,284</b> | <b>996,582</b> | <b>1,030,570</b> | <b>1,235,012</b> | <b>1,213,247</b> | <b>1,306,568</b> |
| q-o-q % chg.                     | 4.8%           | 2.2%           | 4.1%           | 0.9%           | 1.5%           | 7.8%           | 4.1%           | 4.7%           | 3.1%           | 4.6%           | 4.2%           | 3.4%             | 5.7%             | -1.3%            | 7.7%             |
| <b>Customer loans</b>            | <b>318,159</b> | <b>350,638</b> | <b>359,489</b> | <b>116,943</b> | <b>142,611</b> | <b>150,133</b> | <b>200,927</b> | <b>212,427</b> | <b>222,553</b> | <b>458,633</b> | <b>501,627</b> | <b>520,909</b>   | <b>508,341</b>   | <b>528,897</b>   | <b>548,265</b>   |
| q-o-q % chg.                     | 5.4%           | 1.9%           | 2.5%           | 1.7%           | 5.5%           | 5.3%           | 0.7%           | 2.7%           | 4.8%           | 3.0%           | 1.6%           | 3.8%             | 5.0%             | 0.2%             | 3.7%             |
| <b>Customer deposits</b>         | <b>383,695</b> | <b>421,060</b> | <b>441,691</b> | <b>160,262</b> | <b>182,675</b> | <b>200,095</b> | <b>235,783</b> | <b>248,546</b> | <b>264,847</b> | <b>610,371</b> | <b>666,777</b> | <b>697,595</b>   | <b>803,261</b>   | <b>782,379</b>   | <b>838,681</b>   |
| q-o-q % chg.                     | 5.7%           | 3.5%           | 4.9%           | 2.0%           | 1.6%           | 9.5%           | 6.2%           | 4.9%           | 6.6%           | 4.4%           | 3.4%           | 4.6%             | 5.7%             | -4.5%            | 7.2%             |
| <b>Equity</b>                    | <b>59,926</b>  | <b>66,812</b>  | <b>65,118</b>  | <b>18,458</b>  | <b>22,591</b>  | <b>21,102</b>  | <b>34,494</b>  | <b>39,724</b>  | <b>38,084</b>  | <b>99,144</b>  | <b>116,861</b> | <b>117,468</b>   | <b>108,883</b>   | <b>120,120</b>   | <b>116,711</b>   |
| q-o-q % chg.                     | -4.1%          | 2.9%           | -2.5%          | -9.4%          | 5.7%           | -6.6%          | -5.0%          | 5.2%           | -4.1%          | -1.5%          | 2.5%           | 0.5%             | -5.0%            | 1.5%             | -2.8%            |
| <b>NPL amount</b>                | <b>10,334</b>  | <b>9,637</b>   | <b>9,904</b>   | <b>6,625</b>   | <b>5,941</b>   | <b>5,753</b>   | <b>10,004</b>  | <b>8,607</b>   | <b>8,124</b>   | <b>21,749</b>  | <b>17,639</b>  | <b>17,639</b>    | <b>26,902</b>    | <b>26,404</b>    | <b>26,561</b>    |
| q-o-q % chg.                     | -6.6%          | -10.9%         | 2.8%           | -9.1%          | -2.9%          | -3.2%          | -7.0%          | -17.6%         | -5.6%          | -1.2%          | -14.9%         | 0.0%             | -0.1%            | -7.8%            | 0.6%             |
| <b>Ratios (%)</b>                |                |                |                |                |                |                |                |                |                |                |                |                  |                  |                  |                  |
| <b>Net interest margin</b>       | <b>2.48%</b>   | <b>2.36%</b>   | <b>2.20%</b>   | <b>4.73%</b>   | <b>4.15%</b>   | <b>4.17%</b>   | <b>2.83%</b>   | <b>3.16%</b>   | <b>2.63%</b>   | <b>3.98%</b>   | <b>4.16%</b>   | <b>3.94%</b>     | <b>1.80%</b>     | <b>1.81%</b>     | <b>1.77%</b>     |
| Loan to deposit ratio            | 83%            | 83%            | 81%            | 73%            | 78%            | 75%            | 85%            | 85%            | 84%            | 75%            | 75%            | 75%              | 63%              | 68%              | 65%              |
| Non-ll as % of revenue           | 28%            | 36%            | 32%            | 21%            | 24%            | 26%            | 26%            | 29%            | 29%            | 31%            | 24%            | 29%              | 39%              | 36%              | 43%              |
| Cost / income ratio              | 30.9%          | 28.6%          | 29.2%          | 30.8%          | 31.5%          | 29.1%          | 29.4%          | 24.6%          | 28.7%          | 28.8%          | 36.4%          | 31.0%            | 24.0%            | 25.6%            | 22.3%            |
| Stage 2 ratio                    | 5.7%           | 4.9%           | 4.7%           | 4.3%           | 3.4%           | 3.3%           | 6.7%           | 4.9%           | 4.2%           | 5.0%           | 5.3%           | 4.6%             | 2.3%             | 1.9%             | 1.9%             |
| <b>Stage 3 ratio</b>             | <b>2.7%</b>    | <b>2.4%</b>    | <b>2.4%</b>    | <b>5.5%</b>    | <b>4.0%</b>    | <b>3.7%</b>    | <b>4.7%</b>    | <b>3.8%</b>    | <b>3.5%</b>    | <b>4.4%</b>    | <b>3.3%</b>    | <b>3.2%</b>      | <b>3.6%</b>      | <b>3.4%</b>      | <b>3.2%</b>      |
| Stage 2 coverage                 | 20%            | 18%            | 20%            | 13%            | 11%            | 11%            | 8%             | 8%             | 9%             | 26%            | 22%            | 24%              | 40%              | 44%              | 45%              |
| <b>Stage 3 coverage</b>          | <b>52%</b>     | <b>57%</b>     | <b>58%</b>     | <b>47%</b>     | <b>51%</b>     | <b>49%</b>     | <b>59%</b>     | <b>56%</b>     | <b>58%</b>     | <b>95%</b>     | <b>88%</b>     | <b>85%</b>       | <b>60%</b>       | <b>54%</b>       | <b>54%</b>       |
| <b>Cost of risk</b>              | <b>0.92%</b>   | <b>1.14%</b>   | <b>0.71%</b>   | <b>0.37%</b>   | <b>0.72%</b>   | <b>0.37%</b>   | <b>0.56%</b>   | <b>-0.22%</b>  | <b>0.28%</b>   | <b>-0.71%</b>  | <b>1.10%</b>   | <b>-0.35%</b>    | <b>0.83%</b>     | <b>0.83%</b>     | <b>0.54%</b>     |
| LLR to loan ratio                | 3.36%          | 2.73%          | 2.77%          | 3.70%          | 3.06%          | 2.83%          | 3.87%          | 3.95%          | 2.90%          | 6.78%          | 5.21%          | 4.86%            | 3.57%            | 3.22%            | 3.16%            |
| CET1 ratio                       | 13.0%          | 12.6%          | 12.6%          | 12.6%          | 12.1%          | 12.2%          | 13.1%          | 13.2%          | 13.4%          | 15.2%          | 14.7%          | 14.7%            | 13.7%            | 13.7%            | 13.5%            |
| Tier 1 ratio                     | 15.1%          | 14.6%          | 14.6%          | 16.0%          | 15.1%          | 15.1%          | 16.4%          | 17.2%          | 16.1%          | 16.7%          | 16.0%          | 17.0%            | 15.4%            | 15.4%            | 15.1%            |
| CAR                              | 16.3%          | 16.1%          | 16.1%          | 17.2%          | 16.1%          | 16.2%          | 17.5%          | 18.3%          | 17.7%          | 17.8%          | 17.1%          | 17.0%            | 17.1%            | 17.5%            | 17.2%            |
| ROA/ total assets                | 68%            | 66%            | 66%            | 73%            | 71%            | 69%            | 77%            | 75%            | 75%            | 66%            | 69%            | 70%              | 49%              | 53%              | 52%              |
| ROA                              | 1.28%          | 1.52%          | 1.31%          | 2.59%          | 2.17%          | 2.53%          | 1.43%          | 1.41%          | 1.89%          | 3.44%          | 1.93%          | 2.81%            | 1.28%            | 1.35%            | 1.54%            |
| <b>ROTE</b>                      | <b>13.6%</b>   | <b>16.7%</b>   | <b>14.8%</b>   | <b>26.6%</b>   | <b>22.5%</b>   | <b>27.7%</b>   | <b>12.9%</b>   | <b>12.3%</b>   | <b>17.0%</b>   | <b>32.2%</b>   | <b>17.2%</b>   | <b>25.5%</b>     | <b>16.7%</b>     | <b>16.6%</b>     | <b>19.7%</b>     |
| Leverage                         | 10.7           | 10.9           | 11.3           | 10.3           | 10.4           | 11.0           | 9.1            | 8.7            | 9.0            | 9.4            | 8.9            | 9.1              | 13.1             | 12.3             | 12.8             |
| Effective tax rate               | 12.0%          | 10.8%          | 15.8%          | 11.7%          | 10.8%          | 11.7%          | 10.1%          | 9.5%           | 14.7%          | 10.2%          | 17.3%          | 17.8%            | 17.3%            | 9.4%             | 16.2%            |
| <b>Per share (AED)</b>           |                |                |                |                |                |                |                |                |                |                |                |                  |                  |                  |                  |
| EPS                              | 0.26           | 0.34           | 0.30           | 0.32           | 0.36           | 0.40           | 0.16           | 0.16           | 0.23           | 1.04           | 0.60           | 0.96             | 0.35             | 0.48             | 0.44             |
| TBVPS                            | 7.23           | 8.17           | 7.85           | 4.96           | 6.11           | 5.69           | 4.76           | 5.49           | 5.26           | 14.82          | 17.61          | 17.71            | 8.17             | 9.19             | 8.87             |

Source: Company data, HSBC. \*Net income before interest on tier 1 notes.

**22: MENA Financials valuation summary**

|                          | BB          |     | Mkt cap | Latest | Target |        | PE (x) |       |       | EPS CAGR | PB (x) |       |       |       | ROTE  |       |       | Div yield |       |       |
|--------------------------|-------------|-----|---------|--------|--------|--------|--------|-------|-------|----------|--------|-------|-------|-------|-------|-------|-------|-----------|-------|-------|
| Bank                     | code        | Ccy | (USDbn) | price  | price  | Rating | 2024a  | 2025e | 2026e | 2024-26e | 2024a  | 2025e | 2026e | COE   | 2024a | 2025e | 2026e | 2024a     | 2025e | 2026e |
| Diversified financials   |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| Investcorp Capital       | ICAP UH     | AED | 1.0     | 1.68   | 2.32   | Buy    | 9.6    | 7.6   | 6.7   | 19%      | 0.7    | 0.7   | 0.7   | 13.1% | 7.8%  | 9.0%  | 10.0% | 11%       | 12%   | 12%   |
| Nayifat Finance Co.      | NAYIFAT AB  | SAR | 0.4     | 12.70  | 10.00  | Reduce | 11.6   | 12.8  | 13.7  | -8%      | 1.1    | 1.0   | 1.0   | 11.6% | 9.3%  | 8.1%  | 7.3%  | 4%        | 4%    | 4%    |
| Saudi Tadawul            | TADAWULG AB | SAR | 5.9     | 185.60 | 170.00 | Reduce | 35.8   | 53.6  | 41.3  | -7%      | 6.4    | 6.1   | 5.7   | 9.5%  | 21.3% | 13.3% | 16.4% | 2%        | 1%    | 1%    |
| UIHC                     | UIHC AB     | SAR | 1.1     | 169.40 | 195.00 | Buy    | 19.0   | 14.0  | 11.8  | 27%      | 3.8    | 3.3   | 2.9   | 11.1% | 22.2% | 25.3% | 26.2% | 0%        | 3%    | 4%    |
| Derayah                  | DERAYAH AB  | SAR | 1.9     | 29.10  | 32.20  | Hold   | 16.4   | 15.6  | 13.8  | 9%       | 7.6    | 6.4   | 5.5   | 11.6% | 51.1% | 45.4% | 43.4% | 4%        | 4%    | 5%    |
| Weighted average         |             |     |         |        |        |        | 26.9   | 36.2  | 28.6  | 2%       | 5.6    | 5.1   | 4.7   | 10.5% | 25.2% | 20.0% | 21.5% | 3%        | 3%    | 4%    |
| Egypt banks              |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| CIB                      | CBKD LI     | USD | 4.8     | 1.56   | 2.86   | Buy    | 5.0    | 4.2   | 3.6   | 18%      | 1.6    | 1.2   | 1.0   | 18.5% | 40.7% | 32.8% | 29.4% | 4%        | 8%    | 9%    |
| Kuwaiti banks            |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| Kuwait Finance House     | KFH KK      | KWD | 43.6    | 0.73   | 0.70   | Hold   | 24.0   | 23.6  | 20.6  | 8%       | 3.9    | 3.6   | 3.3   | 10.0% | 17.1% | 16.0% | 16.7% | 3%        | 2%    | 2%    |
| National Bank of Kuwait  | NBK KK      | KWD | 27.2    | 0.95   | 1.19   | Buy    | 14.3   | 15.4  | 14.8  | -2%      | 2.3    | 2.2   | 2.0   | 10.0% | 16.6% | 14.5% | 14.0% | 4%        | 3%    | 3%    |
| Weighted average         |             |     |         |        |        |        | 20.3   | 20.4  | 18.4  | 4%       | 3.3    | 3.0   | 2.8   | 10.0% | 16.9% | 15.4% | 15.7% | 3%        | 3%    | 3%    |
| Qatar banks              |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| Commercial Bank of Qatar | CBQK QD     | QAR | 4.9     | 4.38   | 5.30   | Buy    | 6.5    | 7.4   | 6.7   | -2%      | 0.9    | 0.8   | 0.8   | 9.5%  | 14.0% | 11.3% | 11.7% | 7%        | 5%    | 6%    |
| Doha Bank Ltd            | DHBK QD     | QAR | 2.0     | 2.37   | 2.85   | Buy    | 11.1   | 8.8   | 8.3   | 16%      | 0.7    | 0.6   | 0.6   | 9.5%  | 6.2%  | 7.5%  | 7.6%  | 4%        | 5%    | 6%    |
| Masraf Al-Rayan          | MARK QD     | QAR | 5.7     | 2.23   | 2.52   | Hold   | 14.2   | 14.9  | 15.0  | -3%      | 0.9    | 0.8   | 0.8   | 9.5%  | 6.5%  | 5.8%  | 5.8%  | 4%        | 4%    | 4%    |
| Qatar Islamic Bank       | QIBK QD     | QAR | 13.8    | 21.25  | 25.40  | Buy    | 11.4   | 11.2  | 10.5  | 4%       | 2.0    | 1.8   | 1.6   | 9.5%  | 18.0% | 16.2% | 15.9% | 4%        | 4%    | 4%    |
| Qatar National Bank      | QNBK QD     | QAR | 42.2    | 16.66  | 19.90  | Buy    | 9.9    | 9.3   | 8.7   | 7%       | 1.7    | 1.5   | 1.4   | 9.5%  | 17.4% | 17.0% | 16.7% | 4%        | 5%    | 5%    |
| Weighted average         |             |     |         |        |        |        | 10.3   | 10.0  | 9.4   | 5%       | 1.6    | 1.4   | 1.3   | 9.5%  | 16.0% | 15.2% | 15.0% | 4%        | 4%    | 5%    |
| Saudi banks              |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| Arab National Bank       | ARNB AB     | SAR | 11.3    | 21.24  | 29.50  | Buy    | 8.6    | 8.1   | 7.6   | 6%       | 1.1    | 1.0   | 1.0   | 9.5%  | 13.3% | 13.2% | 12.6% | 6%        | 6%    | 7%    |
| Alrajhi                  | RJHI AB     | SAR | 102.9   | 96.50  | 92.70  | Hold   | 20.6   | 16.7  | 16.0  | 14%      | 3.9    | 3.5   | 3.2   | 9.0%  | 19.7% | 22.2% | 21.0% | 3%        | 3%    | 4%    |
| Alinma Bank              | ALINMA AB   | SAR | 19.1    | 28.70  | 32.50  | Hold   | 12.9   | 11.6  | 10.7  | 10%      | 2.2    | 1.9   | 1.7   | 9.5%  | 17.8% | 17.7% | 17.2% | 3%        | 3%    | 3%    |
| Banque Saudi Fransi      | BSF AB      | SAR | 12.2    | 18.28  | 20.60  | Buy    | 10.7   | 10.4  | 9.6   | 6%       | 1.2    | 1.2   | 1.1   | 9.5%  | 12.3% | 12.5% | 11.2% | 5%        | 5%    | 6%    |
| Riyad                    | RIBL AB     | SAR | 24.2    | 30.30  | 34.00  | Buy    | 10.1   | 8.3   | 9.4   | 4%       | 1.6    | 1.4   | 1.3   | 10.0% | 16.0% | 17.8% | 14.5% | 6%        | 6%    | 5%    |
| Saudi National Bank      | SNB AB      | SAR | 55.8    | 34.90  | 44.00  | Buy    | 9.9    | 9.8   | 8.8   | 6%       | 1.5    | 1.4   | 1.4   | 10.0% | 16.9% | 15.7% | 16.4% | 5%        | 5%    | 6%    |
| Weighted average         |             |     |         |        |        |        | 15.1   | 12.9  | 12.3  | 10%      | 2.6    | 2.4   | 2.2   | 9.4%  | 17.7% | 18.8% | 17.9% | 4%        | 4%    | 5%    |
| UAE banks                |             |     |         |        |        |        |        |       |       |          |        |       |       |       |       |       |       |           |       |       |
| Abu Dhabi Comm Bank      | ADCB UH     | AED | 23.1    | 11.58  | 14.20  | Buy    | 9.7    | 9.9   | 9.0   | 3%       | 1.4    | 1.3   | 1.2   | 9.3%  | 15.1% | 13.8% | 14.1% | 5%        | 5%    | 5%    |
| Abu Dhabi Islamic Bank   | ADIB UH     | AED | 18.3    | 18.46  | 19.80  | Hold   | 12.5   | 12.1  | 11.4  | 3%       | 3.0    | 2.7   | 2.5   | 9.8%  | 25.5% | 26.3% | 22.6% | 4%        | 5%    | 5%    |
| Dubai Islamic Bank       | DIB UH      | AED | 15.0    | 7.63   | 8.50   | Hold   | 9.4    | 8.9   | 9.2   | 1%       | 1.4    | 1.3   | 1.2   | 10.3% | 15.4% | 15.1% | 13.6% | 6%        | 6%    | 6%    |
| Emirates NBD             | EMIRATES UH | AED | 35.3    | 20.55  | 27.00  | Buy    | 5.8    | 6.1   | 5.8   | 0%       | 1.2    | 1.0   | 0.9   | 10.5% | 21.7% | 17.9% | 16.5% | 5%        | 5%    | 5%    |
| First Abu Dhabi Bank     | FAB UH      | AED | 45.4    | 15.10  | 16.10  | Hold   | 10.2   | 9.8   | 9.7   | 2%       | 1.6    | 1.5   | 1.4   | 9.7%  | 18.0% | 16.0% | 14.9% | 5%        | 5%    | 5%    |
| Weighted average         |             |     |         |        |        |        | 9.2    | 9.1   | 8.8   | 2%       | 1.6    | 1.5   | 1.4   | 9.9%  | 19.2% | 17.4% | 16.1% | 5%        | 5%    | 5%    |
| Wtd average all banks    |             |     |         |        |        |        | 12.4   | 11.5  | 10.6  | 9%       | 2.1    | 1.9   | 1.8   | 11.6% | 18.3% | 17.8% | 17.7% | 4%        | 5%    | 5%    |
| Wtd average MENA         |             |     |         |        |        |        | 13.6   | 12.6  | 11.8  | 6%       | 2.3    | 2.1   | 1.9   | 9.7%  | 17.9% | 17.6% | 16.8% | 4%        | 4%    | 4%    |

Note: Priced at close of 1 May 2025. Source: LSEG Datastream, HSBC Research estimates

## Valuation and risks

| Valuation                                                |                                                                                                                                      | Risks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <div>ADCB<br/>ADCB UH</div> <div>Buy</div>               | <div>Current price:<br/><b>AED11.58</b></div> <div>Target price:<br/><b>AED14.20</b></div> <div>Up/downside:<br/><b>+22.6%</b></div> | <div>We derive our target price for ADCB using a residual income methodology, which comprises three stages. For ADCB, we use an inflation differential model to calculate the cost of equity. To this end, we assume the cost of equity to be the sum of the US risk-free rate of 3.75% plus an equity risk premium of 5.0% multiplied by the stock's beta of 1, to which we add a geopolitical risk premium of 0.5% and ESG overlay of 0% (all unchanged). This gives us a cost of equity of 9.25% (unchanged) for ADCB and we arrive at our unchanged target price of AED14.20. We maintain our Buy rating as we remain positive on the stock due to its liquidity surplus with a loan-to-deposit ratio of 83% in 2024 and higher-for-longer interest rates that should drive securities carry income in the medium-term.</div> <div>Aybek Islamov*   aybek.islamov@hsbc.com   +971 4423 6921</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <div>ADIB<br/>ADIB UH</div> <div>Hold</div>              | <div>Current price:<br/><b>AED18.46</b></div> <div>Target price:<br/><b>AED19.80</b></div> <div>Up/downside:<br/><b>+7.3%</b></div>  | <div><b>Downside risks:</b> 1) deterioration in asset quality resulting in higher-than-expected cost of risk; 2) a weaker-than-expected NIM resulting in lower net interest income growth; 3) a decline in the CASA ratio, resulting in a deterioration in the funding mix; and 4) a greater-than-expected investment in digital initiatives resulting in higher operating costs.</div> <div><b>Upside risks:</b> 1) higher-than-expected asset yields resulting in better-than-expected NIMs; 2) further improvement in Stage 2 and 3 loan ratio resulting in a lower-than-expected cost of risk; and 3) stronger than expected loan growth resulting in better net interest income growth.</div> <div>We derive our target price for ADIB using a residual income methodology, which comprises three stages. For ADIB, we use an inflation differential model to calculate the cost of equity. To this end, we assume the cost of equity to be the sum of the US risk-free rate of 3.75% plus an equity risk premium of 5.0% multiplied by the stock's beta of 1.0, to which we add a geopolitical risk premium of 0.5% and ESG overlay of 0.5% (all unchanged). This gives us a cost of equity of 9.8% for ADIB (unchanged) and we arrive at our higher target price of AED19.80 (from AED18.40) mainly due to higher earnings estimates. Our revised target price implies 7.3% upside and we downgrade our rating to Hold (from Buy) on valuation grounds and a further reduction in the CASA deposit ratio amidst c15% loan growth in 2025e presents a downside risk to NIM.</div> <div>Aybek Islamov*   aybek.islamov@hsbc.com   +971 4423 6921</div> |
| <div>Dubai Islamic Bank<br/>DIB UH</div> <div>Hold</div> | <div>Current price:<br/><b>AED7.63</b></div> <div>Target price:<br/><b>AED8.50</b></div> <div>Up/downside:<br/><b>+11.4%</b></div>   | <div><b>Downside risks:</b> 1) higher-than-expected corporate loan repayments resulting in lower-than-expected loan growth; 2) increase in the Stage 3 loan ratio, resulting in higher-than-expected cost of risk and lower coverage; and 3) a deterioration in the deposit mix, resulting in lower-than-expected NIMs.</div> <div><b>Upside risks:</b> 1) Improvement in liquidity resulting in lower-than-expected funding cost; 2) higher-than-expected property related income; and 3) lower-than- expected operating costs.</div> <div>We derive our fair value target for DIB using residual income methodology, which comprises three stages. For DIB, we use an inflation differential model to calculate the cost of equity. To this end, we assume the cost of equity to be the sum of the US risk-free rate 3.75% and the inflation differential between the country and the US (0.0%) plus an equity risk premium of 5.0% multiplied by the stock's beta of 1.1, to which we add a geopolitical risk premium of 0.5% and ESG overlay of 0.5% (all unchanged). This gives us a cost of equity of 10.25% (unchanged) for DIB. We arrive at a lower target price of AED8.50 (from AED8.70 earlier) due to lower earnings estimates which implies 11.4% upside. We downgrade our rating to Hold (from Buy) on valuation grounds and revenue growth is sensitive to the property related income which may deteriorate should the property cycle weaken in a scenario of lower for longer oil prices.</div> <div>Aybek Islamov*   aybek.islamov@hsbc.com   +971 4423 6921</div>                                                                       |
| <div>Emirates NBD<br/>EMIRATES UH</div> <div>Buy</div>   | <div>Current price:<br/><b>AED20.55</b></div> <div>Target price:<br/><b>AED27.00</b></div> <div>Up/downside:<br/><b>+31.4%</b></div> | <div><b>Downside risks:</b> 1) slower-than-expected balance sheet growth; 2) decline in CASA ratio resulting in higher than-expected funding cost; and 3) potential acquisitions outside of the UAE market</div> <div>We derive our fair value target for ENBD using residual income methodology, which comprises three stages. For ENBD, we use an inflation differential model to calculate the cost of equity. To this end, we assume the cost of equity to be the sum of the US risk-free rate of 3.75% plus an equity risk premium of 5.0% multiplied by the stock's beta of 1.1, to which we add a geopolitical risk premium of 0.5% and ESG overlay of 1.0% (all unchanged). This gives us a cost of equity of 10.5% (unchanged) for ENBD and we arrive at our unchanged target price of AED27.00 which implies 31.4% upside and therefore we maintain Buy rating on the stock.</div> <div>Aybek Islamov*   aybek.islamov@hsbc.com   +971 4423 6921</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

| Valuation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                   | Risks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>First Abu Dhabi Bank</b><br><b>FAB UH</b><br><br><b>Hold</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Current price:<br><b>AED15.10</b> | <b>Downside risks:</b> 1) slower-than-expected loan growth resulting in weaker net interest income growth; 2) higher-than-expected funding costs resulting in weaker-than-expected NIMs; and 3) potential acquisitions outside of the UAE market.<br><br><b>Upside risks:</b> 1) stronger-than-expected asset yields resulting in higher NIMs; 2) lower-than-expected cost growth; and 3) disposals of securities, non-core assets and/or spin-off of subsidiary businesses at a gain. |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Target price:<br><b>AED16.10</b>  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Up/downside:<br><b>+6.6%</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| We derive our fair value target for FAB using residual income methodology, which comprises three stages. For FAB, we use an inflation differential model to calculate the cost of equity. To this end, we assume the cost of equity to be the sum of the US risk-free rate 3.75% plus an equity risk premium of 5.0% multiplied by the stock's beta of 1.09, to which we add a geopolitical risk premium of 0.5% and ESG overlay of 0% (all unchanged). This gives us a cost of equity of 9.7% (unchanged) for FAB to arrive at our unchanged target price of AED16.10 which implies 6.6% upside and we downgrade our rating to Hold (from Buy) on valuation grounds and lower oil prices may lead to higher expected credit losses which would result in a higher cost of risk later in the year. |                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Aybek Islamov*</b>   <a href="mailto:aybek.islamov@hsbc.com">aybek.islamov@hsbc.com</a>   +971 4423 6921                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

Priced at 1 May 2025; \* Employed by a non-US affiliate of HSBC Securities (USA) Inc, and is not registered/ qualified pursuant to FINRA regulations.  
 Source: Bloomberg, HSBC estimates

## Financials & valuation: ADCB

**Buy**

### Financial statements

| Year to                             | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------------------|----------|----------|----------|----------|
| <b>P&amp;L summary (AEDm)</b>       |          |          |          |          |
| Net Interest Income                 | 13,226   | 13,445   | 14,349   | 15,541   |
| Non-interest Income                 | 6,265    | 6,679    | 7,073    | 7,334    |
| Net fees/commission                 | 3,101    | 3,566    | 3,994    | 4,393    |
| Trading profits                     | 0        | 0        | 0        | 0        |
| Other                               | 3,164    | 3,113    | 3,079    | 2,941    |
| Total Operating income              | 19,491   | 20,124   | 21,422   | 22,875   |
| Operating expense                   | -6,031   | -6,094   | -6,155   | -6,338   |
| PPOP                                | 13,459   | 14,029   | 15,267   | 16,538   |
| Provisions                          | -2,874   | -2,930   | -3,145   | -3,408   |
| Bad debt                            | -2,874   | -2,930   | -3,145   | -3,408   |
| Other                               | 0        | 0        | 0        | 0        |
| Other non-oper profit(loss)         | 0        | 0        | 0        | 0        |
| HSBC PBT                            | 10,585   | 11,099   | 12,122   | 13,130   |
| Exceptionals                        | 0        | 0        | 0        | 0        |
| Profit-before tax                   | 10,585   | 11,099   | 12,122   | 13,130   |
| Taxation                            | -1,166   | -1,818   | -1,986   | -2,151   |
| PAT                                 | 9,419    | 9,281    | 10,136   | 10,979   |
| Deductions                          | -687     | -686     | -686     | -686     |
| Attributable profit                 | 8,732    | 8,595    | 9,451    | 10,293   |
| HSBC attributable profit            | 8,732    | 8,595    | 9,451    | 10,293   |
| <b>Balance sheet summary (AEDm)</b> |          |          |          |          |
| Total assets                        | 652,814  | 725,131  | 794,189  | 861,977  |
| Customer loans (net)                | 350,638  | 400,098  | 443,883  | 487,182  |
| Debt investment assets              | 155,763  | 171,983  | 187,701  | 204,991  |
| Other assets                        | 146,413  | 153,050  | 162,606  | 169,804  |
| Total Liabilities                   | 586,002  | 654,043  | 717,819  | 779,849  |
| Customer deposits                   | 421,060  | 471,587  | 523,462  | 575,808  |
| Debt securities issued              | 94,840   | 109,851  | 119,123  | 126,047  |
| Other liabilities                   | 70,102   | 72,605   | 75,234   | 77,994   |
| Total capital                       | 66,812   | 71,089   | 76,371   | 82,128   |
| Ordinary equity                     | 66,812   | 71,089   | 76,371   | 82,128   |
| Minorities + other capital          | 0        | 0        | 0        | 0        |
| IEA (avg)                           | 563,130  | 642,363  | 714,665  | 783,623  |
| IBL (avg)                           | 491,654  | 559,946  | 623,288  | 683,497  |
| <b>Capital (%)</b>                  |          |          |          |          |
| RWA (AEDm)                          | 430,302  | 454,307  | 477,457  | 499,772  |
| CET 1                               | 12.6     | 12.7     | 13.2     | 13.6     |
| Total tier 1                        | 14.6     | 14.7     | 15.0     | 15.4     |
| Total Capital                       | 16.1     | 16.1     | 16.4     | 16.7     |
| <b>Per share data (AED)</b>         |          |          |          |          |
| EPS                                 | 1.19     | 1.17     | 1.29     | 1.41     |
| HSBC EPS (fully diluted)            | 1.19     | 1.17     | 1.29     | 1.41     |
| DPS                                 | 0.59     | 0.57     | 0.62     | 0.68     |
| NAV (incl intangibles)              | 9.13     | 9.71     | 10.43    | 11.22    |
| NAV (tangible)                      | 8.17     | 8.76     | 9.48     | 10.27    |
| <b>ROA analysis (%)</b>             |          |          |          |          |
| Net interest income                 | 2.2      | 2.0      | 1.9      | 1.9      |
| Total interest income               | 5.5      | 4.7      | 4.4      | 4.3      |
| Total interest expense              | -3.4     | -2.7     | -2.5     | -2.4     |
| Net fees & commission               | 0.5      | 0.5      | 0.5      | 0.5      |
| Other income                        | 0.5      | 0.5      | 0.4      | 0.4      |
| Operating income                    | 3.2      | 2.9      | 2.8      | 2.8      |
| Operating expenses                  | -1.0     | -0.9     | -0.8     | -0.8     |
| PPOP                                | 2.2      | 2.0      | 2.0      | 2.0      |
| Provisions                          | -0.5     | -0.4     | -0.4     | -0.4     |
| Non-op items                        | 0.0      | 0.0      | 0.0      | 0.0      |
| PBT                                 | 1.7      | 1.6      | 1.6      | 1.6      |
| Taxation                            | -0.2     | -0.3     | -0.3     | -0.3     |
| Minorities + int. on AT1 notes      | -0.1     | -0.1     | -0.1     | -0.1     |
| PAT                                 | 1.4      | 1.2      | 1.2      | 1.2      |

### Growth, ratios and valuation data

| Year to                 | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------|----------|----------|----------|----------|
| <b>Y-on-y % change</b>  |          |          |          |          |
| Net interest income     | 6.9      | 1.7      | 6.7      | 8.3      |
| Non-interest income     | 25.7     | 6.6      | 5.9      | 3.7      |
| Operating expense       | 10.6     | 1.0      | 1.0      | 3.0      |
| PPOP                    | 13.1     | 4.2      | 8.8      | 8.3      |
| Provisions              | -17.3    | 2.0      | 7.3      | 8.4      |
| PBT                     | 25.6     | 4.9      | 9.2      | 8.3      |
| PAT                     | 11.8     | -1.6     | 10.0     | 8.9      |
| Net loans               | 16.1     | 14.1     | 10.9     | 9.8      |
| Total assets            | 15.1     | 11.1     | 9.5      | 8.5      |
| RWA                     | 9.4      | 5.6      | 5.1      | 4.7      |
| Customer deposits       | 16.0     | 12.0     | 11.0     | 10.0     |
| <b>Ratios (%)</b>       |          |          |          |          |
| NIM                     | 2.35     | 2.09     | 2.01     | 1.98     |
| Gross yield             | 5.99     | 4.99     | 4.63     | 4.53     |
| Cost of funds           | 4.17     | 3.32     | 3.00     | 2.92     |
| Spread                  | 1.82     | 1.67     | 1.62     | 1.61     |
| NPL/gross loans         | 2.4      | 2.4      | 2.4      | 2.5      |
| Credit cost             | -0.85    | -0.76    | -0.73    | -0.71    |
| Coverage                | 113      | 110      | 104      | 99       |
| Provision/RWA           | -0.70    | -0.66    | -0.67    | -0.70    |
| NPL/NAV                 | 14.5     | 15.4     | 15.7     | 16.6     |
| Net loans/assets        | 53.7     | 55.2     | 55.9     | 56.5     |
| RWA/assets              | 65.9     | 62.7     | 60.1     | 58.0     |
| Loans/deposits          | 83.3     | 84.8     | 84.8     | 84.6     |
| Avg IEA/avg assets      | 92.3     | 93.2     | 94.1     | 94.6     |
| Avg IBL/avg liabilities | 90.2     | 90.3     | 90.9     | 91.3     |
| Cost/income             | 30.9     | 30.3     | 28.7     | 27.7     |
| Non-int inc/total inc   | 32.1     | 33.2     | 33.0     | 32.1     |
| ROAA                    | 1.4      | 1.2      | 1.2      | 1.2      |
| ROTE                    | 15.1     | 13.8     | 14.1     | 14.2     |
| Return on avg tier 1    | 16.7     | 15.4     | 15.7     | 15.7     |
| Dividend payout         | 49.5     | 48.5     | 48.0     | 48.5     |
| Leverage (x)            | 10.5     | 11.1     | 11.3     | 11.4     |
| <b>Valuation data</b>   |          |          |          |          |
| PE (diluted EPS)        | 9.7      | 9.9      | 9.0      | 8.2      |
| P/PPOP                  | 6.3      | 6.0      | 5.6      | 5.1      |
| P/BVPS                  | 1.4      | 1.3      | 1.2      | 1.1      |
| Dividend yield (%)      | 5.1      | 4.9      | 5.4      | 5.9      |
| P/Deposit               | 0.2      | 0.2      | 0.2      | 0.1      |
| P/Asset                 | 0.1      | 0.1      | 0.1      | 0.1      |

\* Based on HSBC EPS (diluted)

### Issuer information

|                   |               |                    |                  |
|-------------------|---------------|--------------------|------------------|
| Share price (AED) | 11.58         | Target price (AED) | 14.20            |
| Reuters (Equity)  | ADCB.AD       | Bloomberg (Equity) | ADCB.UH          |
| Market cap (USDm) | 23,078        | Market cap (AEDm)  | 84,695           |
| Country/Reg       | UAE           | Sector             | Commercial Banks |
| Analyst           | Aybek Islamov | Contact            | +971 4 423 6921  |

Notes: Priced at close of 1 May 2025

### ESG metrics (2023)

|                                 |      |                                  |      |
|---------------------------------|------|----------------------------------|------|
| <b>Environmental Indicators</b> |      | <b>Governance Indicators</b>     |      |
| GHG Intensity (kg/USD)          | 3.3  | No. of board members             | 11   |
| Energy Intensity (kWh/USD)      | 12.8 | Average board experience (years) | 6.9  |
| CO2 reduction policy            | Yes  | Female board members (%)         | 18.2 |
| <b>Social Indicators</b>        |      | Board members Independence (%)   | 90.9 |
| Employee costs as % of sales    | 17.7 |                                  |      |
| Employee turnover (%)           | 10   |                                  |      |
| Diversity policy                | Yes  |                                  |      |

Source: Company data, HSBC

## Financials & valuation: Abu Dhabi Islamic Bank

**Hold**

### Financial statements

| Year to                             | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------------------|----------|----------|----------|----------|
| <b>P&amp;L summary (AEDm)</b>       |          |          |          |          |
| Net Interest Income                 | 7,785    | 8,974    | 9,460    | 9,830    |
| Non-interest Income                 | 2,747    | 2,705    | 2,948    | 3,179    |
| Net fees/commission                 | 1,807    | 2,018    | 2,240    | 2,467    |
| Trading profits                     |          |          |          |          |
| Other                               | 940      | 686      | 708      | 712      |
| Total Operating income              | 10,532   | 11,678   | 12,409   | 13,009   |
| Operating expense                   | -3,145   | -3,332   | -3,422   | -3,515   |
| Staff costs                         | -1,895   | -1,989   | -2,029   | -2,070   |
| Other operating costs               | -1,250   | -1,343   | -1,393   | -1,445   |
| PPOP                                | 7,387    | 8,346    | 8,987    | 9,494    |
| Provisions                          | -620     | -870     | -1,164   | -1,683   |
| Bad debt                            | -758     | -870     | -1,164   | -1,683   |
| Other                               | 138      | 0        | 0        | 0        |
| Other non-oper profit(loss)         | 100      | 100      | 100      | 80       |
| HSBC PBT                            | 6,868    | 7,577    | 7,923    | 7,891    |
| Exceptionals                        |          |          |          |          |
| Profit-before tax                   | 6,868    | 7,577    | 7,923    | 7,891    |
| Taxation                            | -766     | -1,076   | -1,116   | -1,102   |
| PAT                                 | 6,101    | 6,501    | 6,808    | 6,789    |
| Deductions                          | -678     | -696     | -741     | -781     |
| Attributable profit                 | 5,344    | 5,551    | 5,887    | 6,008    |
| HSBC attributable profit            | 5,344    | 5,551    | 5,887    | 6,008    |
| <b>Balance sheet summary (AEDm)</b> |          |          |          |          |
| Total assets                        | 225,910  | 263,644  | 293,016  | 320,859  |
| Customer loans (net)                | 142,611  | 164,478  | 184,099  | 201,573  |
| Debt investment assets              | 29,286   | 36,850   | 41,853   | 47,579   |
| Other assets                        | 54,012   | 62,316   | 67,065   | 71,708   |
| Total Liabilities                   | 203,318  | 238,580  | 265,274  | 290,290  |
| Customer deposits                   | 182,675  | 217,384  | 243,470  | 267,817  |
| Debt securities issued              | 4,754    | 4,754    | 4,754    | 4,754    |
| Other liabilities                   | 15,889   | 16,442   | 17,050   | 17,719   |
| Total capital                       | 22,591   | 25,064   | 27,742   | 30,569   |
| Ordinary equity                     | 22,591   | 25,064   | 27,742   | 30,569   |
| Minorities + other capital          | 0        | 0        | 0        | 0        |
| IEA (avg)                           | 194,171  | 227,514  | 253,751  | 279,095  |
| IBL (avg)                           | 190,041  | 225,302  | 251,997  | 277,013  |
| <b>Capital (%)</b>                  |          |          |          |          |
| RWA (AEDm)                          | 159,983  | 181,760  | 202,203  | 220,552  |
| CET 1                               | 12.1     | 12.0     | 12.1     | 12.4     |
| Total tier 1                        | 15.1     | 14.6     | 14.5     | 14.5     |
| Total Capital                       | 16.1     | 15.5     | 15.2     | 15.2     |
| <b>Per share data (AED)</b>         |          |          |          |          |
| EPS                                 | 1.47     | 1.53     | 1.62     | 1.65     |
| HSBC EPS (fully diluted)            | 1.47     | 1.53     | 1.62     | 1.65     |
| DPS                                 | 0.83     | 0.85     | 0.88     | 0.88     |
| NAV (incl intangibles)              | 6.22     | 6.90     | 7.64     | 8.42     |
| NAV (tangible)                      | 6.11     | 6.79     | 7.53     | 8.31     |
| <b>ROA analysis (%)</b>             |          |          |          |          |
| Net interest income                 | 3.7      | 3.7      | 3.4      | 3.2      |
| Total interest income               | 5.9      | 5.7      | 5.5      | 5.3      |
| Total interest expense              | -2.2     | -2.0     | -2.1     | -2.1     |
| Net fees & commission               | 0.9      | 0.8      | 0.8      | 0.8      |
| Other income                        | 0.4      | 0.3      | 0.3      | 0.2      |
| Operating income                    | 5.0      | 4.8      | 4.5      | 4.2      |
| Operating expenses                  | -1.5     | -1.4     | -1.2     | -1.1     |
| Staff costs                         | -0.9     | -0.8     | -0.7     | -0.7     |
| Other operating costs               | -0.6     | -0.5     | -0.5     | -0.5     |
| PPOP                                | 3.5      | 3.4      | 3.2      | 3.1      |
| Provisions                          | -0.3     | -0.4     | -0.4     | -0.5     |
| Non-op items                        | 0.0      | 0.0      | 0.0      | 0.0      |
| PBT                                 | 3.3      | 3.1      | 2.8      | 2.6      |
| Taxation                            | -0.4     | -0.4     | -0.4     | -0.4     |
| Minorities + int on capital notes   | -0.3     | -0.3     | -0.3     | -0.3     |
| PAT                                 | 2.6      | 2.3      | 2.1      | 2.0      |

### Growth, ratios and valuation data

| Year to                 | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------|----------|----------|----------|----------|
| <b>Y-on-y % change</b>  |          |          |          |          |
| Net interest income     | 11.5     | 15.3     | 5.4      | 3.9      |
| Non-interest income     | 22.9     | -1.6     | 9.0      | 7.8      |
| Operating expense       | 2.7      | 6.0      | 2.7      | 2.7      |
| PPOP                    | 20.0     | 13.0     | 7.7      | 5.6      |
| Provisions              | -18.5    | 40.3     | 33.8     | 44.7     |
| PBT                     | 25.5     | 10.3     | 4.6      | -0.4     |
| PAT                     | 6.6      | 3.9      | 6.1      | 2.0      |
| Net loans               | 24.0     | 15.3     | 11.9     | 9.5      |
| Total assets            | 17.2     | 16.7     | 11.1     | 9.5      |
| RWA                     | 15.8     | 13.6     | 11.2     | 9.1      |
| Customer deposits       | 16.3     | 19.0     | 12.0     | 10.0     |
| <b>Ratios (%)</b>       |          |          |          |          |
| NIM                     | 4.32     | 4.26     | 3.93     | 3.69     |
| Gross yield             | 6.84     | 6.63     | 6.34     | 6.11     |
| Cost of funds           | 2.58     | 2.41     | 2.43     | 2.43     |
| Spread                  | 4.25     | 4.22     | 3.91     | 3.67     |
| NPL/gross loans         | 4.0      | 3.7      | 3.9      | 4.1      |
| Credit cost             | 0.57     | 0.55     | 0.65     | 0.85     |
| Coverage                | 88       | 89       | 82       | 79       |
| Provision/RWA           | 0.51     | 0.51     | 0.61     | 0.80     |
| NPL/NAV                 | 26.3     | 25.0     | 26.6     | 27.8     |
| Net loans/assets        | 63.1     | 62.4     | 62.8     | 62.8     |
| RWA/assets              | 70.8     | 68.9     | 69.0     | 68.7     |
| Loans/deposits          | 78.1     | 75.7     | 75.6     | 75.3     |
| Avg IEA/avg assets      | 86.1     | 86.1     | 86.5     | 86.8     |
| Avg IBL/avg liabilities | 93.5     | 94.0     | 94.7     | 95.2     |
| Cost/income             | 29.9     | 28.5     | 27.6     | 27.0     |
| Non-int inc/total inc   | 26.1     | 23.2     | 23.8     | 24.4     |
| ROAA                    | 2.6      | 2.5      | 2.1      | 2.0      |
| ROTE                    | 25.5     | 26.3     | 22.6     | 20.9     |
| Return on avg tier 1    | 23.3     | 21.9     | 21.1     | 19.6     |
| Dividend payout         | 52.2     | 50.0     | 50.0     | 50.0     |
| Leverage (x)            | 10.0     | 10.5     | 10.7     | 10.7     |
| <b>Valuation data</b>   |          |          |          |          |
| P/E (diluted EPS)       | 12.5     | 12.1     | 11.4     | 11.2     |
| P/PPOP                  | 9.1      | 8.0      | 7.5      | 7.1      |
| P/BVPS                  | 3.0      | 2.7      | 2.5      | 2.2      |
| Dividend yield (%)      | 4.5      | 4.6      | 4.8      | 4.7      |
| P/Deposit               | 0.4      | 0.3      | 0.3      | 0.3      |
| P/Asset                 | 0.3      | 0.3      | 0.2      | 0.2      |

\* Based on HSBC EPS (diluted)

### Issuer information

|                   |               |                    |                  |
|-------------------|---------------|--------------------|------------------|
| Share price (AED) | 18.46         | Target price (AED) | 19.80            |
| Reuters (Equity)  | ADIB.AD       | Bloomberg (Equity) | ADIB.UH          |
| Market cap (USDm) | 18,254        | Market cap (AEDm)  | 66,991           |
| Country           | UAE           | Sector             | Commercial Banks |
| Analyst           | Aybek Islamov | Contact            | +971 4 423 6921  |

Notes: Priced at close of 1 May 2025

### ESG metrics (2023)

|                                 |      |                                  |      |
|---------------------------------|------|----------------------------------|------|
| <b>Environmental Indicators</b> |      | <b>Governance Indicators</b>     |      |
| GHG Intensity (kg/USD)          | 5.5  | No. of board members             | 7    |
| Energy Intensity (kWh/USD)      | 10.7 | Average board experience (years) | 7.0  |
| CO2 reduction policy            | Yes  | Female board members (%)         | 14.3 |
| <b>Social Indicators</b>        |      | Board members Independence (%)   | 57.1 |
| Employee costs as % of sales    | 20.1 |                                  |      |
| Employee turnover (%)           | 13   |                                  |      |
| Diversity policy                | Yes  |                                  |      |

Source: Company data, HSBC



## Financials & valuation: Dubai Islamic Bank

**Hold**

### Financial statements

| Year to                             | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------------------|----------|----------|----------|----------|
| <b>P&amp;L summary (AEDm)</b>       |          |          |          |          |
| Net Interest Income                 | 8,949    | 9,126    | 9,560    | 10,109   |
| Non-interest Income                 | 3,402    | 3,335    | 2,805    | 2,741    |
| Net fees/commission                 | 1,748    | 1,841    | 1,928    | 2,018    |
| Trading profits                     | 455      | 360      | 283      | 238      |
| Other                               | 1,198    | 1,134    | 594      | 484      |
| Total Operating income              | 12,351   | 12,461   | 12,364   | 12,849   |
| Operating expense                   | -3,425   | -3,479   | -3,375   | -3,428   |
| PPOP                                | 8,926    | 8,982    | 8,990    | 9,421    |
| Provisions                          | -407     | -726     | -1,089   | -1,769   |
| Bad debt                            | -407     | -726     | -1,089   | -1,769   |
| Other                               |          |          |          |          |
| Other non-oper profit(loss)         | 485      | 490      | 450      | 450      |
| HSBC PBT                            | 9,005    | 8,746    | 8,351    | 8,103    |
| Exceptionals                        |          |          |          |          |
| Profit-before tax                   | 9,005    | 8,746    | 8,351    | 8,103    |
| Taxation                            | -840     | -1,310   | -1,251   | -1,213   |
| PAT                                 | 8,165    | 7,437    | 7,100    | 6,889    |
| Deductions                          | -2,325   | -1,221   | -1,135   | -1,100   |
| Attributable profit                 | 5,840    | 6,215    | 5,965    | 5,790    |
| HSBC attributable profit            | 5,840    | 6,215    | 5,965    | 5,790    |
| <b>Balance sheet summary (AEDm)</b> |          |          |          |          |
| Total assets                        | 344,687  | 387,774  | 423,697  | 451,926  |
| Customer loans (net)                | 212,427  | 248,617  | 273,832  | 293,690  |
| Debt investment assets              | 82,946   | 91,162   | 100,200  | 110,141  |
| Other assets                        | 49,314   | 47,995   | 49,665   | 48,094   |
| Total Liabilities                   | 304,963  | 345,129  | 378,427  | 404,340  |
| Customer deposits                   | 248,546  | 290,799  | 322,786  | 345,381  |
| Debt securities issued              | 34,255   | 30,632   | 30,632   | 32,274   |
| Other liabilities                   | 22,162   | 23,698   | 25,009   | 26,684   |
| Total capital                       | 39,724   | 42,645   | 45,270   | 47,586   |
| Ordinary equity                     | 39,724   | 42,645   | 45,270   | 47,586   |
| Minorities + other capital          |          |          |          |          |
| IEA (avg)                           | 327,715  | 369,575  | 406,039  | 437,302  |
| IBL (avg)                           | 278,555  | 317,184  | 349,172  | 373,702  |
| <b>Capital (%)</b>                  |          |          |          |          |
| RWA (AEDm)                          | 257,208  | 275,212  | 288,973  | 303,421  |
| CET 1                               | 13.2     | 13.4     | 13.7     | 13.8     |
| Total tier 1                        | 17.2     | 17.1     | 17.2     | 17.1     |
| Total Capital                       | 18.3     | 18.2     | 18.2     | 18.1     |
| <b>Per share data (AED)</b>         |          |          |          |          |
| EPS (reported)                      | 0.81     | 0.86     | 0.83     | 0.80     |
| HSBC EPS (fully diluted)            | 0.81     | 0.86     | 0.83     | 0.80     |
| DPS                                 | 0.45     | 0.46     | 0.46     | 0.48     |
| NAV (incl intangibles)              | 5.49     | 5.89     | 6.25     | 6.57     |
| NAV (tangible)                      | 5.49     | 5.89     | 6.25     | 6.57     |
| <b>ROA analysis (%)</b>             |          |          |          |          |
| Net interest income                 | 2.3      | 2.2      | 2.1      | 2.0      |
| Total interest income               | 6.2      | 5.2      | 4.8      | 4.7      |
| Total interest expense              | -3.9     | -3.0     | -2.8     | -2.7     |
| Net fees & commission               | 0.5      | 0.5      | 0.5      | 0.5      |
| Other income                        | 0.9      | 0.7      | 0.5      | 0.5      |
| Operating income                    | 3.7      | 3.4      | 3.0      | 2.9      |
| Operating expenses                  | -1.0     | -0.9     | -0.8     | -0.8     |
| PPOP                                | 2.7      | 2.5      | 2.2      | 2.2      |
| Provisions                          | -0.1     | -0.2     | -0.3     | -0.4     |
| Non-op items                        | 0.1      | 0.1      | 0.1      | 0.1      |
| PBT                                 | 2.7      | 2.4      | 2.1      | 1.9      |
| Taxation                            | -0.3     | -0.4     | -0.3     | -0.3     |
| Minorities + Others                 | -0.7     | -0.3     | -0.3     | -0.3     |
| PAT                                 | 1.8      | 1.7      | 1.5      | 1.3      |

### Growth, ratios and valuation data

| Year to                 | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------|----------|----------|----------|----------|
| <b>Y-on-y % change</b>  |          |          |          |          |
| Net interest income     | 2.3      | 2.0      | 4.8      | 5.7      |
| Non-interest income     | 26.0     | -2.0     | -15.9    | -2.3     |
| Operating expense       | 8.3      | 1.6      | -3.0     | 1.6      |
| PPOP                    | 7.7      | 0.6      | 0.1      | 4.8      |
| Provisions              | -70.9    | 78.4     | 50.0     | 62.4     |
| PBT                     | 26.7     | -2.9     | -4.5     | -3.0     |
| PAT                     | 1.6      | 6.4      | -4.0     | -2.9     |
| Net loans               | 6.5      | 17.0     | 10.1     | 7.3      |
| Total assets            | 9.7      | 12.5     | 9.3      | 6.7      |
| RWA                     | 3.5      | 7.0      | 5.0      | 5.0      |
| Customer deposits       | 11.9     | 17.0     | 11.0     | 7.0      |
| <b>Ratios (%)</b>       |          |          |          |          |
| NIM                     | 2.87     | 2.62     | 2.47     | 2.40     |
| Gross yield             | 6.23     | 5.15     | 4.83     | 4.68     |
| Cost of funds           | 3.93     | 2.96     | 2.75     | 2.67     |
| Spread                  | 2.29     | 2.19     | 2.08     | 2.02     |
| NPL/gross loans         | 3.8      | 3.5      | 3.5      | 3.7      |
| Credit cost             | 0.19     | 0.30     | 0.40     | 0.60     |
| Coverage                | 103      | 92       | 81       | 74       |
| Provision/RWA           | -0.16    | -0.27    | -0.39    | -0.60    |
| NPL/NAV                 | 21.7     | 21.3     | 22.0     | 23.7     |
| Net loans/assets        | 61.6     | 64.1     | 64.6     | 65.0     |
| RWA/assets              | 74.6     | 71.0     | 68.2     | 67.1     |
| Loans/deposits          | 85.5     | 85.5     | 84.8     | 85.0     |
| Avg IEA/avg assets      | 99.5     | 100.9    | 100.1    | 99.9     |
| Avg IBL/avg liabilities | 95.6     | 97.6     | 96.5     | 95.5     |
| Cost/income             | 27.7     | 27.9     | 27.3     | 26.7     |
| Non-int inc/total inc   | 27.5     | 26.8     | 22.7     | 21.3     |
| ROAA                    | 1.8      | 1.7      | 1.5      | 1.3      |
| ROTE                    | 15.4     | 15.1     | 13.6     | 12.5     |
| Return on avg tier 1    | 13.9     | 13.6     | 12.3     | 11.4     |
| Dividend payout         | 55.8     | 53.0     | 56.0     | 60.0     |
| Leverage (x)            | 8.7      | 8.9      | 9.2      | 9.4      |
| <b>Valuation data</b>   |          |          |          |          |
| PE (diluted EPS)        | 9.4      | 8.9      | 9.2      | 9.5      |
| P/PPOP                  | 6.2      | 6.2      | 6.1      | 5.9      |
| P/BVPS                  | 1.4      | 1.3      | 1.2      | 1.2      |
| Dividend yield (%)      | 5.9      | 6.0      | 6.1      | 6.3      |
| P/Deposit               | 0.2      | 0.2      | 0.2      | 0.2      |
| P/Asset                 | 0.2      | 0.1      | 0.1      | 0.1      |

\* Based on HSBC EPS (diluted)

### Issuer information

|                   |               |                    |                  |
|-------------------|---------------|--------------------|------------------|
| Share price (AED) | 7.63          | Target price (AED) | 8.50             |
| Reuters (Equity)  | DISB.DU       | Bloomberg (Equity) | DIB UH           |
| Market cap (USDm) | 15,041        | Market cap (AEDm)  | 55,201           |
| Country/Reg       | UAE           | Sector             | Commercial Banks |
| Analyst           | Aybek Islamov | Contact            | +971 4 423 6921  |

Notes: Priced at close of 1 May 2025

### ESG metrics (2023)

|                                 |      |                                  |      |
|---------------------------------|------|----------------------------------|------|
| <b>Environmental Indicators</b> |      | <b>Governance Indicators</b>     |      |
| GHG Intensity (kg/USD)          | 3.0  | No. of board members             | 9    |
| Energy Intensity (kWh/USD)      | 7.5  | Average board experience (years) | 10.3 |
| CO2 reduction policy            | Yes  | Female board members (%)         | 11.1 |
| <b>Social Indicators</b>        |      | Board members Independence (%)   | 44.4 |
| Employee costs as % of sales    | 15.1 |                                  |      |
| Employee turnover (%)           | 9    |                                  |      |
| Diversity policy                | Yes  |                                  |      |

Source: Company data, HSBC



## Financials & valuation: Emirates NBD

**Buy**

### Financial statements

| Year to                             | 12/2024a | 12/2025e  | 12/2026e  | 12/2027e  |
|-------------------------------------|----------|-----------|-----------|-----------|
| <b>P&amp;L summary (AEDm)</b>       |          |           |           |           |
| Net Interest Income                 | 32,396   | 35,624    | 36,548    | 36,959    |
| Non-interest Income                 | 11,738   | 11,281    | 11,021    | 10,932    |
| Net fees/commission                 | 6,793    | 7,146     | 7,484     | 7,869     |
| Trading profits                     | 838      | 800       | 600       | 250       |
| Other                               | 4,107    | 3,336     | 2,937     | 2,813     |
| Total Operating income              | 44,134   | 46,906    | 47,569    | 47,891    |
| Operating expense                   | -13,751  | -14,329   | -14,672   | -13,495   |
| Staff costs                         | -8,292   | -8,707    | -8,881    | -7,993    |
| Other oper expenses                 | -5,459   | -5,623    | -5,791    | -5,502    |
| PPOP                                | 30,383   | 32,576    | 32,897    | 34,396    |
| Provisions                          | -3,242   | -5,369    | -4,897    | -4,511    |
| Bad debt                            | -106     | -2,215    | -3,611    | -4,511    |
| Other                               | -3,136   | -3,155    | -1,286    | 0         |
| Other non-oper profit(loss)         | 0        | 0         | 0         | 0         |
| HSBC PBT                            | 27,141   | 27,207    | 27,999    | 29,885    |
| Exceptionals                        | 0        | 0         | 0         | 0         |
| Profit-before tax                   | 27,141   | 27,207    | 27,999    | 29,885    |
| Taxation                            | -4,133   | -5,274    | -5,024    | -5,048    |
| PAT                                 | 23,008   | 21,933    | 22,975    | 24,837    |
| Deductions                          | -592     | -588      | -592      | -598      |
| Attributable profit                 | 22,416   | 21,345    | 22,383    | 24,239    |
| HSBC attributable profit            | 22,416   | 21,345    | 22,383    | 24,239    |
| <b>Balance sheet summary (AEDm)</b> |          |           |           |           |
| Total assets                        | 996,582  | 1,091,965 | 1,178,005 | 1,246,595 |
| Customer loans (net)                | 501,627  | 552,425   | 599,534   | 636,963   |
| Debt investment assets              | 198,930  | 222,802   | 245,082   | 264,688   |
| Other assets                        | 296,025  | 316,738   | 333,389   | 344,944   |
| Total Liabilities                   | 879,497  | 958,549   | 1,028,696 | 1,080,487 |
| Customer deposits                   | 666,777  | 740,122   | 806,733   | 855,138   |
| Debt securities issued              | 0        | 0         | 0         | 0         |
| Other liabilities                   | 212,720  | 218,426   | 221,962   | 225,349   |
| Total capital                       | 117,085  | 133,416   | 149,309   | 166,108   |
| Ordinary equity                     | 116,861  | 133,192   | 149,085   | 165,884   |
| Minorities + other capital          | 224      | 224       | 224       | 224       |
| IEA (avg)                           | 785,921  | 884,251   | 961,592   | 1,029,926 |
| IBL (avg)                           | 748,919  | 842,764   | 920,061   | 984,529   |
| <b>Capital (%)</b>                  |          |           |           |           |
| RWA                                 | 690,375  | 774,094   | 840,107   | 892,554   |
| CET 1                               | 14.7     | 15.2      | 15.9      | 16.7      |
| Total tier 1                        | 16.0     | 16.2      | 16.9      | 17.8      |
| Total Capital                       | 17.1     | 17.2      | 17.8      | 18.7      |
| <b>Per share data (AED)</b>         |          |           |           |           |
| EPS                                 | 3.55     | 3.38      | 3.54      | 3.84      |
| HSBC EPS (fully diluted)            | 3.55     | 3.38      | 3.54      | 3.84      |
| DPS                                 | 1.00     | 0.95      | 0.96      | 1.15      |
| NAV (incl intangibles)              | 18.52    | 21.08     | 23.60     | 26.26     |
| NAV (tangible)                      | 17.63    | 20.19     | 22.71     | 25.37     |
| <b>ROA analysis (%)</b>             |          |           |           |           |
| Net interest income                 | 3.5      | 3.4       | 3.2       | 3.0       |
| Total interest income               | 8.4      | 7.5       | 7.0       | 6.8       |
| Total interest expense              | -4.9     | -4.0      | -3.8      | -3.8      |
| Net fees & commission               | 0.7      | 0.7       | 0.7       | 0.6       |
| Other income                        | 0.5      | 0.4       | 0.3       | 0.3       |
| Operating income                    | 4.7      | 4.5       | 4.2       | 4.0       |
| Operating expenses                  | -1.5     | -1.4      | -1.3      | -1.1      |
| Staff costs                         | -0.9     | -0.8      | -0.8      | -0.7      |
| Other oper exp                      | -0.6     | -0.5      | -0.5      | -0.5      |
| PPOP                                | 3.3      | 3.1       | 2.9       | 2.8       |
| Provisions                          | -0.3     | -0.5      | -0.4      | -0.4      |
| Non-op items                        | 0.0      | 0.0       | 0.0       | 0.0       |
| PBT                                 | 2.9      | 2.6       | 2.5       | 2.5       |
| Taxation                            | -0.4     | -0.5      | -0.4      | -0.4      |
| Minorities + int. on tier 1         | -0.1     | -0.1      | -0.1      | 0.0       |
| PAT                                 | 2.4      | 2.0       | 2.0       | 2.0       |

### Growth, ratios and valuation data

| Year to                 | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------|----------|----------|----------|----------|
| <b>Y-on-y % change</b>  |          |          |          |          |
| Net interest income     | 7.7      | 10.0     | 2.6      | 1.1      |
| Non-interest income     | -9.3     | -3.9     | -2.3     | -0.8     |
| Operating expense       | 0.0      | 4.2      | 2.4      | -8.0     |
| PPOP                    | 3.8      | 7.2      | 1.0      | 4.6      |
| Provisions              | -57.8    | 65.6     | -8.8     | -7.9     |
| PBT                     | 25.7     | 0.2      | 2.9      | 6.7      |
| PAT                     | 18.8     | -4.8     | 4.9      | 8.3      |
| Net loans               | 12.7     | 10.1     | 8.5      | 6.2      |
| Total assets            | 15.5     | 9.6      | 7.9      | 5.8      |
| RWA                     | 18.3     | 12.1     | 8.5      | 6.2      |
| Customer deposits       | 14.1     | 11.0     | 9.0      | 6.0      |
| <b>Ratios (%)</b>       |          |          |          |          |
| NIM                     | 4.12     | 4.03     | 3.80     | 3.59     |
| Gross yield             | 9.94     | 8.80     | 8.31     | 8.03     |
| Cost of funds           | 6.11     | 5.01     | 4.71     | 4.64     |
| Spread                  | 3.83     | 3.79     | 3.60     | 3.38     |
| NPL/gross loans         | 3.3      | 4.0      | 4.1      | 4.3      |
| Credit cost             | -0.02    | -0.40    | -0.60    | -0.70    |
| Coverage                | 156      | 112      | 101      | 94       |
| Provision/RWA           | -0.51    | -0.73    | -0.61    | -0.52    |
| NPL/NAV                 | 18.0     | 20.6     | 20.3     | 20.0     |
| Net loans/assets        | 50.3     | 50.6     | 50.9     | 51.1     |
| RWA/assets              | 69.3     | 70.9     | 71.3     | 71.6     |
| Loans/deposits          | 75.2     | 74.6     | 74.3     | 74.5     |
| Avg IEA/avg assets      | 84.5     | 84.7     | 84.7     | 85.0     |
| Avg IBL/avg liabilities | 91.3     | 91.7     | 92.6     | 93.4     |
| Cost/income             | 31.2     | 30.5     | 30.8     | 28.2     |
| Non-int inc/total inc   | 26.6     | 24.1     | 23.2     | 22.8     |
| ROAA                    | 2.4      | 2.0      | 2.0      | 2.0      |
| ROTE                    | 21.7     | 17.9     | 16.5     | 16.0     |
| Return on avg tier 1    | 22.9     | 19.2     | 17.7     | 17.0     |
| Dividend payout         | 28.2     | 28.0     | 27.0     | 30.0     |
| Leverage (x)            | 9.0      | 8.7      | 8.4      | 8.0      |
| <b>Valuation data</b>   |          |          |          |          |
| PE (diluted EPS)        | 5.8      | 6.1      | 5.8      | 5.4      |
| P/PPOP                  | 3.8      | 3.5      | 3.5      | 3.3      |
| P/BVPS                  | 1.2      | 1.0      | 0.9      | 0.8      |
| Dividend yield (%)      | 4.9      | 4.6      | 4.7      | 5.6      |
| P/Deposit               | 0.2      | 0.2      | 0.1      | 0.1      |
| P/Asset                 | 0.1      | 0.1      | 0.1      | 0.1      |

\* Based on HSBC EPS (diluted)

### Issuer information

|                   |               |                    |                  |
|-------------------|---------------|--------------------|------------------|
| Share price (AED) | 20.55         | Target price (AED) | 27.00            |
| Reuters (Equity)  | ENBD.DU       | Bloomberg (Equity) | EMIRATES UH      |
| Market cap (USDm) | 35,340        | Market cap (AEDm)  | 129,698          |
| Country/Reg       | UAE           | Sector             | Commercial Banks |
| Analyst           | Aybek Islamov | Contact            | +971 4 423 6921  |

Notes: Priced at close of 1 May 2025

### ESG metrics (2023)

|                                 |      |                                  |      |
|---------------------------------|------|----------------------------------|------|
| <b>Environmental Indicators</b> |      | <b>Governance Indicators</b>     |      |
| GHG Intensity (kg/USD)          | 2.1  | No. of board members             | 9    |
| Energy Intensity (kWh/USD)      | 5.7  | Average board experience (years) | 9.4  |
| CO2 reduction policy            | Yes  | Female board members (%)         | 11.1 |
| <b>Social Indicators</b>        |      | Board members Independence (%)   | 44.4 |
| Employee costs as % of sales    | 15.7 |                                  |      |
| Employee turnover (%)           | 11.2 |                                  |      |
| Diversity policy                | Yes  |                                  |      |

Source: Company data, HSBC

## Financials & valuation: First Abu Dhabi Bank

**Hold**

### Financial statements

| Year to                             | 12/2024a  | 12/2025e  | 12/2026e  | 12/2027e  |
|-------------------------------------|-----------|-----------|-----------|-----------|
| <b>P&amp;L summary (AEDm)</b>       |           |           |           |           |
| Net Interest Income                 | 19,612    | 20,540    | 21,180    | 22,526    |
| Non-interest Income                 | 12,013    | 13,404    | 13,400    | 12,852    |
| Net fees/commission                 | 3,758     | 4,411     | 5,021     | 5,657     |
| Trading profits                     | 5,373     | 5,900     | 6,000     | 5,500     |
| Other                               | 2,882     | 3,092     | 2,379     | 1,695     |
| Total Operating income              | 31,625    | 33,943    | 34,580    | 35,378    |
| Operating expense                   | -7,787    | -8,014    | -7,858    | -7,782    |
| PPOP                                | 23,838    | 25,929    | 26,722    | 27,596    |
| Provisions                          | -3,924    | -3,453    | -4,377    | -4,717    |
| Bad debt                            | -3,924    | -3,453    | -4,377    | -4,717    |
| Other                               | 0         | 0         | 0         | 0         |
| Other non-oper profit(loss)         | 0         | 0         | 0         | 0         |
| HSBC PBT                            | 19,914    | 22,476    | 22,345    | 22,879    |
| Exceptionals                        | 0         | 0         | 0         | 0         |
| Profit-before tax                   | 19,914    | 22,476    | 22,345    | 22,879    |
| Taxation                            | -2,818    | -4,131    | -4,107    | -4,205    |
| PAT                                 | 17,096    | 18,345    | 18,238    | 18,674    |
| Deductions                          | -784      | -1,392    | -1,088    | -946      |
| Attributable profit                 | 16,312    | 16,953    | 17,149    | 17,727    |
| HSBC attributable profit            | 16,312    | 16,953    | 17,149    | 17,727    |
| <b>Balance sheet summary (AEDm)</b> |           |           |           |           |
| Total assets                        | 1,213,247 | 1,282,003 | 1,349,742 | 1,420,204 |
| Customer loans (net)                | 528,897   | 576,927   | 624,297   | 669,356   |
| Debt investment assets              | 248,437   | 271,731   | 295,160   | 313,957   |
| Other assets                        | 435,913   | 433,344   | 430,285   | 436,891   |
| Total Liabilities                   | 1,093,127 | 1,151,184 | 1,211,416 | 1,273,891 |
| Customer deposits                   | 782,379   | 829,322   | 879,081   | 931,826   |
| Debt securities issued              | 100,292   | 101,946   | 103,632   | 105,352   |
| Other liabilities                   | 210,456   | 219,916   | 228,703   | 236,713   |
| Total capital                       | 120,120   | 130,819   | 138,326   | 146,312   |
| Ordinary equity                     | 120,120   | 130,819   | 138,326   | 146,312   |
| Minorities + other capital          | 0         | 0         | 0         | 0         |
| IEA (avg)                           | 1,057,793 | 1,114,583 | 1,197,268 | 1,278,871 |
| IBL (avg)                           | 960,708   | 1,003,045 | 1,058,407 | 1,116,397 |
| <b>Capital (%)</b>                  |           |           |           |           |
| RWA (AEDm)                          | 639,574   | 692,245   | 743,329   | 792,291   |
| CET 1                               | 13.7      | 13.8      | 14.1      | 14.4      |
| Total tier 1                        | 15.4      | 15.4      | 15.5      | 15.7      |
| Total Capital                       | 17.5      | 17.3      | 17.3      | 17.4      |
| <b>Per share data (AED)</b>         |           |           |           |           |
| EPS                                 | 1.48      | 1.54      | 1.55      | 1.61      |
| HSBC EPS (fully diluted)            | 1.48      | 1.54      | 1.55      | 1.61      |
| DPS                                 | 0.75      | 0.79      | 0.75      | 0.75      |
| NAV (incl intangibles)              | 10.88     | 11.85     | 12.53     | 13.25     |
| NAV (tangible)                      | 9.19      | 10.16     | 10.84     | 11.56     |
| <b>ROA analysis (%)</b>             |           |           |           |           |
| Net interest income                 | 1.6       | 1.6       | 1.6       | 1.6       |
| Total interest income               | 5.3       | 4.7       | 4.4       | 4.3       |
| Total interest expense              | -3.6      | -3.1      | -2.8      | -2.7      |
| Net fees & commission               | 0.3       | 0.4       | 0.4       | 0.4       |
| Other income                        | 0.7       | 0.7       | 0.6       | 0.5       |
| Operating income                    | 2.7       | 2.7       | 2.6       | 2.6       |
| Operating expenses                  | -0.7      | -0.6      | -0.6      | -0.6      |
| PPOP                                | 2.0       | 2.1       | 2.0       | 2.0       |
| Provisions                          | -0.3      | -0.3      | -0.3      | -0.3      |
| Non-op items                        | 0.0       | 0.0       | 0.0       | 0.0       |
| PBT                                 | 1.7       | 1.8       | 1.7       | 1.7       |
| Taxation                            | -0.2      | -0.3      | -0.3      | -0.3      |
| Minorities + int on capital notes   | -0.1      | -0.1      | -0.1      | -0.1      |
| PAT                                 | 1.4       | 1.4       | 1.3       | 1.3       |

### Growth, ratios and valuation data

| Year to                 | 12/2024a | 12/2025e | 12/2026e | 12/2027e |
|-------------------------|----------|----------|----------|----------|
| <b>Y-on-y % change</b>  |          |          |          |          |
| Net interest income     | 8.1      | 4.7      | 3.1      | 6.4      |
| Non-interest income     | 24.9     | 11.6     | 0.0      | -4.1     |
| Operating expense       | 9.3      | 2.9      | -1.9     | -1.0     |
| PPOP                    | 15.6     | 8.8      | 3.1      | 3.3      |
| Provisions              | 27.5     | -12.0    | 26.8     | 7.8      |
| PBT                     | 13.5     | 12.9     | -0.6     | 2.4      |
| PAT                     | 8.4      | 3.9      | 1.2      | 3.4      |
| Net loans               | 9.3      | 9.1      | 8.2      | 7.2      |
| Total assets            | 3.8      | 5.7      | 5.3      | 5.2      |
| RWA                     | 8.9      | 8.2      | 7.4      | 6.6      |
| Customer deposits       | 3.0      | 6.0      | 6.0      | 6.0      |
| <b>Ratios (%)</b>       |          |          |          |          |
| NIM                     | 1.85     | 1.84     | 1.77     | 1.76     |
| Gross yield             | 5.96     | 5.30     | 4.84     | 4.66     |
| Cost of funds           | 4.52     | 3.84     | 3.48     | 3.32     |
| Spread                  | 1.44     | 1.46     | 1.37     | 1.34     |
| NPL/gross loans         | 4.1      | 3.9      | 4.0      | 4.0      |
| Credit cost             | 0.74     | 0.60     | 0.70     | 0.70     |
| Coverage                | 95       | 104      | 105      | 110      |
| Provision/RWA           | -0.61    | -0.50    | -0.59    | -0.60    |
| NPL/NAV                 | 22.4     | 20.9     | 21.7     | 21.9     |
| Net loans/assets        | 43.6     | 45.0     | 46.3     | 47.1     |
| RWA/assets              | 52.7     | 54.0     | 55.1     | 55.8     |
| Loans/deposits          | 67.6     | 69.6     | 71.0     | 71.8     |
| Avg IEA/avg assets      | 88.8     | 89.3     | 91.0     | 92.3     |
| Avg IBL/avg liabilities | 89.5     | 89.4     | 89.6     | 89.8     |
| Cost/income             | 24.6     | 23.6     | 22.7     | 22.0     |
| Non-int inc/total inc   | 38.0     | 39.5     | 38.8     | 36.3     |
| ROAA                    | 1.5      | 1.4      | 1.3      | 1.3      |
| ROTE                    | 18.0     | 16.0     | 14.9     | 14.4     |
| Return on avg tier 1    | 17.1     | 16.6     | 15.5     | 14.8     |
| Dividend payout         | 47.3     | 51.5     | 48.5     | 47.0     |
| Leverage (x)            | 12.2     | 11.8     | 11.4     | 11.3     |
| <b>Valuation data</b>   |          |          |          |          |
| P/E (diluted EPS)       | 10.2     | 9.8      | 9.7      | 9.4      |
| P/PPOP                  | 7.0      | 6.4      | 6.2      | 6.0      |
| P/BVPS                  | 1.6      | 1.5      | 1.4      | 1.3      |
| Dividend yield (%)      | 5.0      | 5.2      | 5.0      | 5.0      |
| P/Deposit               | 0.2      | 0.2      | 0.2      | 0.2      |
| P/Asset                 | 0.1      | 0.1      | 0.1      | 0.1      |

\* Based on HSBC EPS (diluted)

### Issuer information

|                   |               |                    |                  |
|-------------------|---------------|--------------------|------------------|
| Share price (AED) | 15.10         | Target price (AED) | 16.10            |
| Reuters (Equity)  | FAB.AD        | Bloomberg (Equity) | FAB.UH           |
| Market cap (USDm) | 45,419        | Market cap (AEDm)  | 166,686          |
| Country/Reg       | UAE           | Sector             | Commercial Banks |
| Analyst           | Aybek Islamov | Contact            | +971 4 423 6921  |

Notes: Priced at close of 1 May 2025

### ESG metrics (2023)

|                                 |      |                                  |     |
|---------------------------------|------|----------------------------------|-----|
| <b>Environmental Indicators</b> |      | <b>Governance Indicators</b>     |     |
| GHG Intensity (kg/USD)          | 5.0  | No. of board members             | 11  |
| Energy Intensity (kWh/USD)      | 10.2 | Average board experience (years) | 4.4 |
| CO2 reduction policy            | Yes  | Female board members (%)         | 9.1 |
| <b>Social Indicators</b>        |      | Board members Independence (%)   | 100 |
| Employee costs as % of sales    | 12.5 |                                  |     |
| Employee turnover (%)           | 11   |                                  |     |
| Diversity policy                | Yes  |                                  |     |

Source: Company data, HSBC

# Disclosure appendix

## Analyst Certification

The following analyst(s), economist(s), or strategist(s) who is(are) primarily responsible for this report, including any analyst(s) whose name(s) appear(s) as author of an individual section or sections of the report and any analyst(s) named as the covering analyst(s) of a subsidiary company in a sum-of-the-parts valuation certifies(y) that the opinion(s) on the subject security(ies) or issuer(s), any views or forecasts expressed in the section(s) of which such individual(s) is(are) named as author(s), and any other views or forecasts expressed herein, including any views expressed on the back page of the research report, accurately reflect their personal view(s) and that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation(s) or views contained in this research report: Aybek Islamov, CFA and Anup Kataria, CFA

## Important disclosures

### Equities: Stock ratings and basis for financial analysis

HSBC and its affiliates, including the issuer of this report ("HSBC") believes an investor's decision to buy or sell a stock should depend on individual circumstances such as the investor's existing holdings, risk tolerance and other considerations and that investors utilise various disciplines and investment horizons when making investment decisions. Ratings should not be used or relied on in isolation as investment advice. Different securities firms use a variety of ratings terms as well as different rating systems to describe their recommendations and therefore investors should carefully read the definitions of the ratings used in each research report. Further, investors should carefully read the entire research report and not infer its contents from the rating because research reports contain more complete information concerning the analysts' views and the basis for the rating.

### From 23rd March 2015 HSBC has assigned ratings on the following basis:

The target price is based on the analyst's assessment of the stock's actual current value, although we expect it to take six to 12 months for the market price to reflect this. When the target price is more than 20% above the current share price, the stock will be classified as a Buy; when it is between 5% and 20% above the current share price, the stock may be classified as a Buy or a Hold; when it is between 5% below and 5% above the current share price, the stock will be classified as a Hold; when it is between 5% and 20% below the current share price, the stock may be classified as a Hold or a Reduce; and when it is more than 20% below the current share price, the stock will be classified as a Reduce.

Our ratings are re-calibrated against these bands at the time of any 'material change' (initiation or resumption of coverage, change in target price or estimates).

Upside/Downside is the percentage difference between the target price and the share price.

### Prior to this date, HSBC's rating structure was applied on the following basis:

For each stock we set a required rate of return calculated from the cost of equity for that stock's domestic or, as appropriate, regional market established by our strategy team. The target price for a stock represented the value the analyst expected the stock to reach over our performance horizon. The performance horizon was 12 months. For a stock to be classified as Overweight, the potential return, which equals the percentage difference between the current share price and the target price, including the forecast dividend yield when indicated, had to exceed the required return by at least 5 percentage points over the succeeding 12 months (or 10 percentage points for a stock classified as Volatile\*). For a stock to be classified as Underweight, the stock was expected to underperform its required return by at least 5 percentage points over the succeeding 12 months (or 10 percentage points for a stock classified as Volatile\*). Stocks between these bands were classified as Neutral.

\*A stock was classified as volatile if its historical volatility had exceeded 40%, if the stock had been listed for less than 12 months (unless it was in an industry or sector where volatility is low) or if the analyst expected significant volatility. However, stocks which we did not consider volatile may in fact also have behaved in such a way. Historical volatility was defined as the past month's average of the daily 365-day moving average volatilities. In order to avoid misleadingly frequent changes in rating, however, volatility had to move 2.5 percentage points past the 40% benchmark in either direction for a stock's status to change.

### Rating distribution for long-term investment opportunities

As of 31 March 2025, the distribution of all independent ratings published by HSBC is as follows:

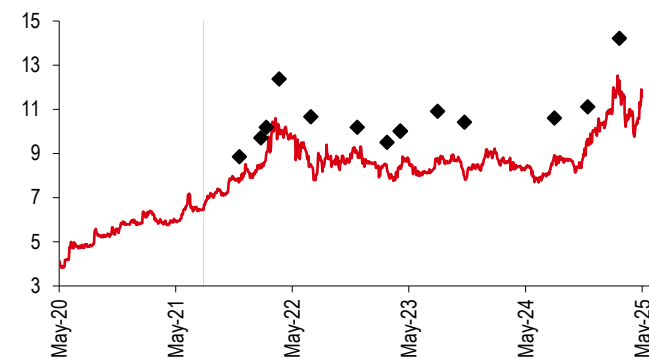
|             |     |                                                                                |
|-------------|-----|--------------------------------------------------------------------------------|
| <b>Buy</b>  | 55% | (14% of these provided with Investment Banking Services in the past 12 months) |
| <b>Hold</b> | 39% | (11% of these provided with Investment Banking Services in the past 12 months) |
| <b>Sell</b> | 6%  | (8% of these provided with Investment Banking Services in the past 12 months)  |

For the purposes of the distribution above the following mapping structure is used during the transition from the previous to current rating models: under our previous model, Overweight = Buy, Neutral = Hold and Underweight = Sell; under our current model Buy = Buy, Hold = Hold and Reduce = Sell. For rating definitions under both models, please see "Stock ratings and basis for financial analysis" above.

For the distribution of non-independent ratings published by HSBC, please see the disclosure page available at <http://www.hsbcnet.com/gbm/financial-regulation/investment-recommendations-disclosures>.

### Share price and rating changes for long-term investment opportunities

#### Abu Dhabi Comm Bank (ADCB.AD) share price performance AED Vs HSBC rating history



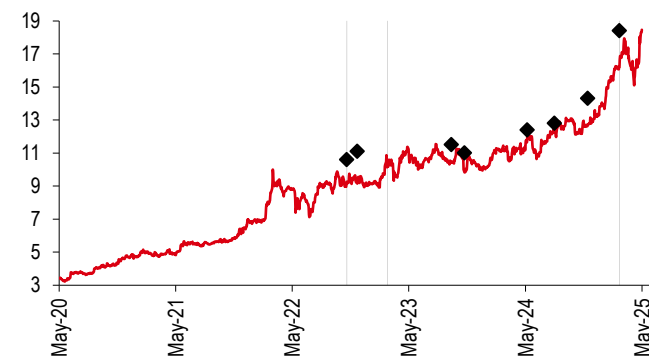
Source: HSBC

#### Rating & target price history

| From         | To    | Date        | Analyst       |
|--------------|-------|-------------|---------------|
| Hold         | Buy   | 27 Jul 2021 | Aybek Islamov |
| Target price | Value | Date        | Analyst       |
| Price 1      | 8.84  | 17 Nov 2021 | Aybek Islamov |
| Price 2      | 9.69  | 24 Jan 2022 | Aybek Islamov |
| Price 3      | 10.17 | 10 Feb 2022 | Aybek Islamov |
| Price 4      | 12.36 | 22 Mar 2022 | Aybek Islamov |
| Price 5      | 10.65 | 29 Jun 2022 | Aybek Islamov |
| Price 6      | 10.17 | 21 Nov 2022 | Aybek Islamov |
| Price 7      | 9.50  | 23 Feb 2023 | Aybek Islamov |
| Price 8      | 10.00 | 05 Apr 2023 | Aybek Islamov |
| Price 9      | 10.00 | 06 Apr 2023 | Aybek Islamov |
| Price 10     | 10.90 | 31 Jul 2023 | Aybek Islamov |
| Price 11     | 10.40 | 23 Oct 2023 | Aybek Islamov |
| Price 12     | 10.60 | 31 Jul 2024 | Aybek Islamov |
| Price 13     | 11.10 | 12 Nov 2024 | Aybek Islamov |
| Price 14     | 14.20 | 19 Feb 2025 | Aybek Islamov |

Source: HSBC

#### Abu Dhabi Islamic Bank Su (ADIB.AD) share price performance AED Vs HSBC rating history



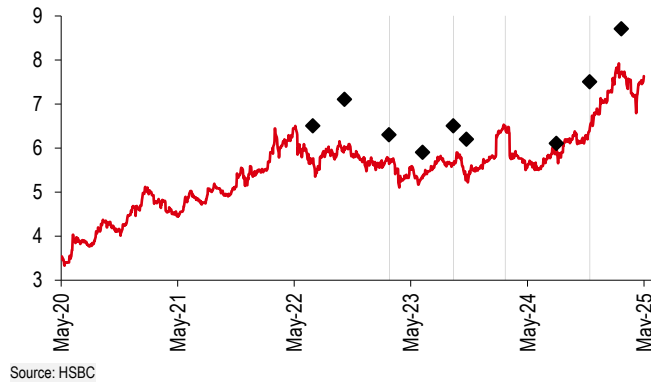
Source: HSBC

#### Rating & target price history

| From         | To    | Date        | Analyst       |
|--------------|-------|-------------|---------------|
| N/A          | Buy   | 19 Oct 2022 | Aybek Islamov |
| Buy          | Hold  | 23 Feb 2023 | Aybek Islamov |
| Hold         | Buy   | 19 Feb 2025 | Aybek Islamov |
| Target price | Value | Date        | Analyst       |
| Price 1      | 10.60 | 19 Oct 2022 | Aybek Islamov |
| Price 2      | 11.10 | 21 Nov 2022 | Aybek Islamov |
| Price 3      | 11.50 | 12 Sep 2023 | Aybek Islamov |
| Price 4      | 11.00 | 23 Oct 2023 | Aybek Islamov |
| Price 5      | 12.40 | 07 May 2024 | Aybek Islamov |
| Price 6      | 12.80 | 31 Jul 2024 | Aybek Islamov |
| Price 7      | 14.30 | 12 Nov 2024 | Aybek Islamov |
| Price 8      | 18.40 | 19 Feb 2025 | Aybek Islamov |

Source: HSBC

### Dubai Islamic Bank (DISB.DU) share price performance AED Vs HSBC rating history

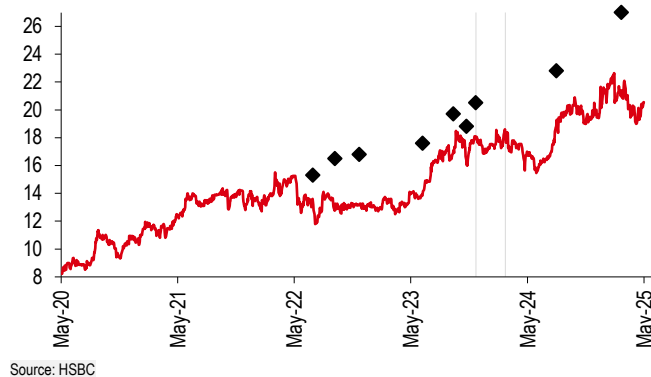


### Rating & target price history

| From         | To    | Date        | Analyst       |
|--------------|-------|-------------|---------------|
| Buy          | Hold  | 23 Feb 2023 | Aybek Islamov |
| Hold         | Buy   | 12 Sep 2023 | Aybek Islamov |
| Buy          | Hold  | 21 Feb 2024 | Aybek Islamov |
| Hold         | Buy   | 12 Nov 2024 | Aybek Islamov |
| Target price | Value | Date        | Analyst       |
| Price 1      | 6.50  | 29 Jun 2022 | Aybek Islamov |
| Price 2      | 7.10  | 06 Oct 2022 | Aybek Islamov |
| Price 3      | 6.30  | 23 Feb 2023 | Aybek Islamov |
| Price 4      | 5.90  | 08 Jun 2023 | Aybek Islamov |
| Price 5      | 6.50  | 12 Sep 2023 | Aybek Islamov |
| Price 6      | 6.20  | 23 Oct 2023 | Aybek Islamov |
| Price 7      | 6.10  | 31 Jul 2024 | Aybek Islamov |
| Price 8      | 7.50  | 12 Nov 2024 | Aybek Islamov |
| Price 9      | 8.70  | 19 Feb 2025 | Aybek Islamov |

Source: HSBC

### Emirates NBD (ENBD.DU) share price performance Vs HSBC rating history

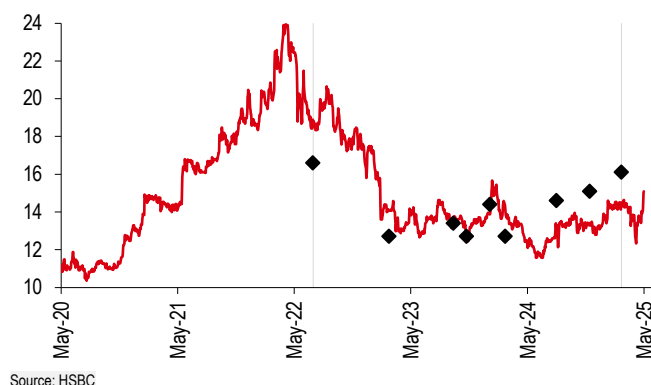


### Rating & target price history

| From         | To    | Date        | Analyst       |
|--------------|-------|-------------|---------------|
| Buy          | Hold  | 21 Nov 2023 | Aybek Islamov |
| Hold         | Buy   | 21 Feb 2024 | Aybek Islamov |
| Target price | Value | Date        | Analyst       |
| Price 1      | 15.30 | 29 Jun 2022 | Aybek Islamov |
| Price 2      | 16.50 | 06 Sep 2022 | Aybek Islamov |
| Price 3      | 16.80 | 21 Nov 2022 | Aybek Islamov |
| Price 4      | 17.60 | 08 Jun 2023 | Aybek Islamov |
| Price 5      | 19.70 | 12 Sep 2023 | Aybek Islamov |
| Price 6      | 18.80 | 23 Oct 2023 | Aybek Islamov |
| Price 7      | 20.50 | 21 Nov 2023 | Aybek Islamov |
| Price 8      | 22.80 | 31 Jul 2024 | Aybek Islamov |
| Price 9      | 27.00 | 19 Feb 2025 | Aybek Islamov |

Source: HSBC

### First Abu Dhabi Bank (FAB.AD) share price performance AED Vs HSBC rating history



### Rating & target price history

| From         | To    | Date        | Analyst       |
|--------------|-------|-------------|---------------|
| Reduce       | Hold  | 29 Jun 2022 | Aybek Islamov |
| Hold         | Buy   | 19 Feb 2025 | Aybek Islamov |
| Target price | Value | Date        | Analyst       |
| Price 1      | 16.60 | 29 Jun 2022 | Aybek Islamov |
| Price 2      | 12.70 | 23 Feb 2023 | Aybek Islamov |
| Price 3      | 13.40 | 12 Sep 2023 | Aybek Islamov |
| Price 4      | 12.70 | 23 Oct 2023 | Aybek Islamov |
| Price 5      | 14.40 | 04 Jan 2024 | Aybek Islamov |
| Price 6      | 12.70 | 21 Feb 2024 | Aybek Islamov |
| Price 7      | 14.60 | 31 Jul 2024 | Aybek Islamov |
| Price 8      | 15.10 | 12 Nov 2024 | Aybek Islamov |
| Price 9      | 16.10 | 19 Feb 2025 | Aybek Islamov |

Source: HSBC

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